

April, 9, 2013

**Saint-Gobain PAM wins \$200 million
(around €154 million) contract in Kuwait**

Saint-Gobain PAM, the parent company of Saint-Gobain's Pipe Activity, today signed a contract (Az-Zour) to supply pipes and fittings for the Kuwait Ministry of Electricity & Water. The \$200 million (around €154 million) contract represents a total order of 120 000 metric tons of large-diameter ductile cast iron pipes for the Pont-à-Mousson plant in France.

The contract will be executed over a period of 15 months.

An initial order under the contract, worth \$40 million (around €31 million), has already been recorded, with delivery scheduled for the end of the second quarter. A second order, worth around \$80 million (around €61 million), should be executed in the second half of the year.

This contract reflects Saint-Gobain PAM's position as a world leader in drinking water supply systems - an area with considerable growth potential in the years ahead -, as well as its contribution to the Group's strategy through its ability to offer appropriate solutions to major societal and environmental challenges in both mature and fast-growing economies.

Saint-Gobain's Pipe Activity, which employs 10,000 people around the world, generated sales of €1.6 billion in 2012.

More about Saint-Gobain

Saint-Gobain, the world leader in the habitat and construction markets, designs, manufactures and distributes building materials, providing innovative solutions to the challenges of growth, energy efficiency and environmental protection. With 2012 sales of €43.2 billion, Saint-Gobain operates in 64 countries and has nearly 193,000 employees. For more information about Saint-Gobain, please visit www.saint-gobain.com.

Analyst/Investor relations		Press relations	
Florence Triou-Teixeira	+33 1 47 62 45 19	Sophie Chevallon	+33 1 47 62 30 48
Vivien Dardel	+33 1 47 62 44 29	Susanne Trabitcz	+33 1 47 62 43 25
Alexandra Baubigeat	+33 1 47 62 30 93		