

# RATINGS DIRECT®

January 21, 2008

## **Research Update:**

## Wendel 'BBB/A-2' Ratings On Watch Negative On Weakening Credit Metrics And Equity Markets

#### **Primary Credit Analyst:**

Pierre Georges, Paris (33) 1-4420-6778; pierre\_georges@standardandpoors.com

### **Secondary Credit Analyst:**

Nicolas Baudouin, Paris (33) 1-4420-6672;nicolas\_baudouin@standardandpoors.com

## **Table Of Contents**

Rationale

Ratings List

## **Research Update:**

## Wendel 'BBB/A-2' Ratings On Watch Negative On Weakening Credit Metrics And Equity Markets

### Rationale

On Jan. 21, 2008, Standard & Poor's Rating Services placed its 'BBB/A-2' long-and short-term corporate credit ratings on French investment holding company Wendel on CreditWatch with negative implications, as the group's credit metrics have substantially suffered from the sharp deterioration of the financial markets over the past few weeks.

The share price of most of Wendel's assets has significantly fallen, including its stakes in vehicles owning a 17.9% share in Compagnie de Saint-Gobain (SG; BBB+/Stable/A-2). SG's share price is now down 30% on the average purchase price announced by Wendel in November 2007. Leverage and asset coverage, as measured by the loan-to-value (LTV) ratio, are now well above the 25% ceiling for a 'BBB' rating.

In resolving the CreditWatch we could lower the ratings, potentially by more than one notch. We will consider in particular market conditions in the coming weeks; the evolution of Wendel's and/or the vehicles' liquidity and capital structures; the quality and frequency of Wendel's disclosures; and changes to the LTV ratio, specifically whether it returns to below the 25% commensurate with a 'BBB' rating. We will discuss with Wendel's management the steps they will take to restore this ratio. If the LTV ratio falls back below 25%, we could affirm the ratings at 'BBB'.

The ratings on Wendel continue to reflect the good quality of its investment portfolio; its selective strategy of focusing on assets with solid business risk profiles, albeit sometimes with highly leveraged capital structures; and the group's financial flexibility. These strengths are offset by the company's increasingly aggressive financial profile and moderate portfolio diversification.

#### Liquidity

Wendel's liquidity has weakened but remains adequate. The long-term nature of Wendel's debt and current ample cash balances mitigate the reduction of leeway on financial covenants--which only apply to an undrawn bank line--and the depressed financial environment, which may constrain assets sales.

We understand that Wendel now has about €1.4 billion in cash and an available undrawn committed bank facility of €1.25 billion maturing in 2012, with two options to extend by one year each. We expect the Dec. 31, 2007 financial covenants in the syndicated facility to have been met and they are tested only semi-annually; in the past three months, headroom has likely reduced significantly, reflecting the sharp erosion of the group's LTV ratio. Bonds outstanding are free of any covenants, cross defaults, or ratings

triggers. The earliest debt maturity falls in 2009.

## **Ratings List**

To From

Corporate credit rating

BBB/Watch Neg/A-2 BBB/Stable/A-2

Senior unsecured bank loan

BBB/Watch Neg BBB

Senior unsecured debt

BBB/Watch Neg BBB

#### **Additional Contact:**

Industrial Ratings Europe; Corporate Finance Europe@standardandpoors.com

Ratings information is available to subscribers of RatingsDirect, the real-time Web-based source for Standard & Poor's credit ratings, research, and risk analysis, at www.ratingsdirect.com. It can also be found on Standard & Poor's public Web site at www.standardandpoors.com; select your preferred country or region, then Ratings in the left navigation bar, followed by Credit Ratings Search. Alternatively, call one of the following Standard & Poor's numbers: Client Support Europe (44) 20-7176-7176; London Press Office Hotline (44) 20-7176-3605; Paris (33) 1-4420-6708; Frankfurt (49) 69-33-999-225; Stockholm (46) 8-440-5914; or Moscow (7) 495-783-4017. Members of the media may also contact the European Press Office via e-mail on: media\_europe@standardandpoors.com.

Copyright © 2008, Standard & Poors, a division of The McGraw-Hill Companies, Inc. (?S&P?). S&P and/or its third party licensors have exclusive proprietary rights in the data or information provided herein. This data/information may only be used internally for business purposes and shall not be used for any unlawful or unauthorized purposes. Dissemination, distribution or reproduction of this data/information in any form is strictly prohibited except with the prior written permission of S&P. Because of the possibility of human or mechanical error by S&P, its affiliates or its third party licensors, S&P, its affiliates and its third party licensors do not guarantee the accuracy, adequacy, completeness or availability of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. S&P GIVES NO EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall S&P, its affiliates and its third party licensors be liable for any direct, indirect, special or consequential damages in connection with subscriber?s or others? use of the data/information contained herein. Access to the data or information contained herein is subject to termination in the event any agreement with a third-party of information or software is terminated.

Analytic services provided by Standard & Poor's Ratings Services (Ratings Services) are the result of separate activities designed to preserve the independence and objectivity of ratings opinions. The credit ratings and observations contained herein are solely statements of opinion and not statements of fact or recommendations to purchase, hold, or sell any securities or make any other investment decisions. Accordingly, any user of the information contained herein should not rely on any credit rating or other opinion contained herein in making any investment decision. Ratings are based on information received by Ratings Services. Other divisions of Standard & Poor's may have information that is not available to Ratings Services. Standard & Poor's has established policies and procedures to maintain the confidentiality of non-public information received during the ratings process.

Ratings Services receives compensation for its ratings. Such compensation is normally paid either by the issuers of such securities or third parties participating in marketing the securities. While Standard & Poor's reserves the right to disseminate the rating, it receives no payment for doing so, except for subscriptions to its publications. Additional information about our ratings fees is available at www.standardandpoors.com/usratingsfees.

Any Passwords/user IDs issued by S&P to users are single user-dedicated and may ONLY be used by the individual to whom they have been assigned. No sharing of passwords/user IDs and no simultaneous access via the same password/user ID is permitted. To reprint, translate, or use the data or information other than as provided herein, contact Client Services, 55 Water Street, New York, NY 10041; (1)212.438.9823 or by e-mail to: research\_request@standardandpoors.com.

Copyright © 1994-2008 Standard & Poors, a division of The McGraw-Hill Companies. All Rights Reserved.

The **McGraw**·**Hill** Companies