#### Annual Shareholders' Meeting

July 2, 2020





INVESTING FOR THE LONG TERM



#### Agenda

#### 2019 highlights & portfolio performance

by André François-Poncet, Group CEO

#### 2019 consolidated results

by Jérôme Michiels, Executive Vice-President, Chief Financial Officer

#### 2020 and recent events

by David Darmon, Member of the Executive Board

#### **Looking forward**

by André François-Poncet, Group CEO

#### **ESG** performance

by Christine Anglade Pirzadeh, Director of Sustainable Development and Communications, Secretary of the Executive Board

#### Corporate governance

by Jacqueline Tammenoms Bakker, Chairwoman of the Governance Committee

- Observations from the Supervisory Board and statutory auditors reports
- Questions from shareholders
- Vote on resolutions



#### 2019 highlights & portfolio performance

André François-Poncet, Chairman of the Executive board







Good 2019 results, mainly driven by Bureau Veritas's performance & a large capital gain from the sale of most of our stake in Allied Universal

Acquired CPI, prospectively adding growth to our portfolio

Designed a comprehensive **ESG framework** at Wendel

**Solid financial structure**, €1.9bn liquidity and modest overall leverage, after returning €200m through a share buyback

**€2.8 dividend per share**, stable vs. last year

#### — 2019 highlights : Conservative deployment

#### Disposals : €1.2bn in proceeds



Sale of initial c. 79% of our stake in Allied Universal: \$721m in proceeds, IRR of c.30%(1)

Total exit from Saint-Gobain for a total amount of €468m

Sale of PlaYce for €32.2m

#### Capital deployment: €946m

Acquisition of CPI in the US for \$569m in equity for c.96% stake

Share buyback of €200m (3.6% of capital)



Bureau Veritas scrip dividend for €87.5m

Tsebo: \$17.7m capital increase to support the company

(1) Gross IRR in USD

#### — Acquired CPI, prospectively adding growth to our portfolio



CPI teaches and certifies individuals to assess, manage, and safely resolve instances of high-risk, disruptive or aggressive behavior in the workplace



The Company primarily serves customers in the healthcare and education end-markets

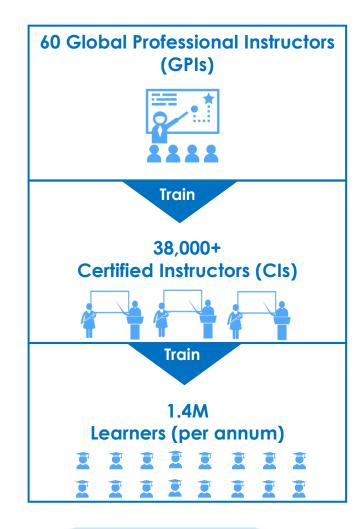
CPI is the US leader (c.78% sales) and recognized as the industry "gold standard" among its healthcare and education customers



- ~13% organic revenue CAGR 2008-18
- **~45% EBITDA margin** in 2019
- >90% cash flow conversion ratio

#### **Key transaction terms**

- Equity invested: c.\$569 million for a c.96% stake, alongside management
- \$325 million of debt financing







#### **Leverage ratio** – Net debt at low level and LTV resilience

Moody's credit rating:

Baa2/stable

Since September 5, 2018

**S&P** credit rating:

BBB/stable

Since January 25, 2019

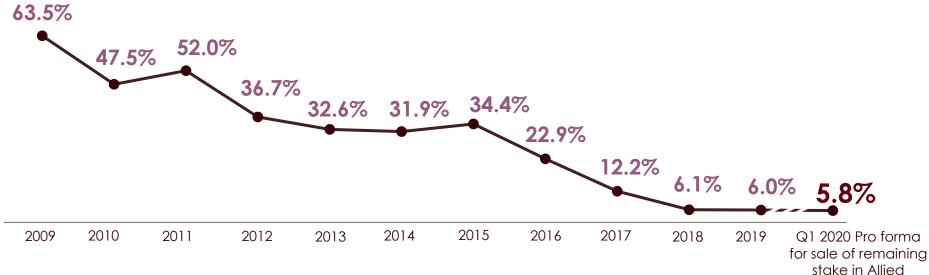
€2.1 bn total **liquidity** pro forma of Allied Universal stake (1)

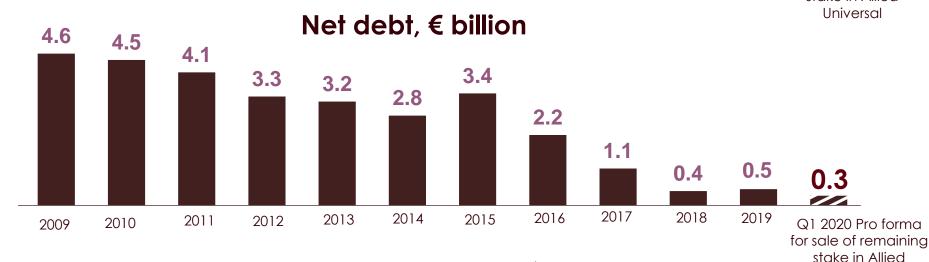
As of March 31, 2020:

Bond debt: **€1,629m** 

Cash : **€1,129m** 







(1) Pro forma the sale of remaining stake in Allied Universal end of April 2020, thus including proceeds for c.\$196m. As of end of March, before this sale, cash available amount to €1.1 bn and total liquidity to €1.9 bn

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Universal

#### — 2019 highlights & 2020 challenges

#### Portfolio in 2019

Cautious redeployment of capital towards growing industries: acquisition of CPI, Wendel Lab redesigned

17 acquisitions by Group companies



3 significant refinancings (IHS, Allied Universal, Cromology)

Senior appointments in our companies (Constantia Flexibles, Allied Universal, Stahl, Tsebo, Bureau Veritas)

Built an ambitious ESG strategy deploying tightened requirements on sustainability, compliance and controls

Digital focus showing tangible results

#### Wendel in 2019



Leadership changes

Operating partners

Developed an impactful ESG strategy to create sustainable value

Effected digital transition and tightened compliance & data protection

Coped with the COVID-19 crisis with discipline in unprecedented circumstances

Tightening Wendel office footprint

Digitalized Wendel Finance/HR

2020

Accelerating on ESG

Recruitment of Pim Vervaat as CEO of Constantia

Maintained Wendel dividend

— Designed a comprehensive ESG framework at Wendel Group's level in 2019-2020



#### For Wendel and our portfolio companies

An ESG 2023 roadmap

- Engagements
- Objectives
- KPIs

measurable performance





**Signing of the six principles of the UN PRI of the United States** and of the France Invest Parity charter



Extra financial ranking



















#### 2019 Portfolio performance

André François-Poncet

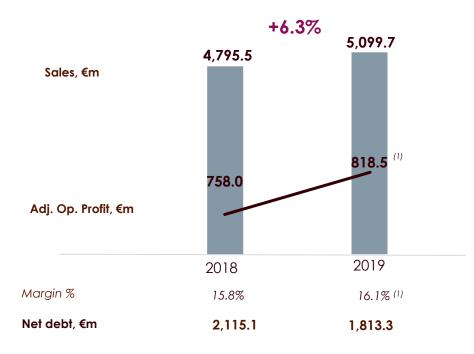


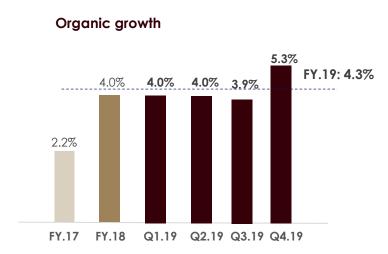


#### — Bureau Veritas



- Revenues of €5.1bn, up 6.3% year-on-year, with organic growth of +4.3%
- Adjusted operating margin up +25bps to 16.1%<sup>(1)</sup> (16.0% at constant currency, up 20 bps)
- Strong improvement in free cash flow (+29.2% YoY)(2)
- Adjusted year-end net debt / EBITDA ratio reduced YoY from 2.3x to 1.9x
- 5 acquisitions in 2019





Bureau Veritas continues to support its clients in their Corporate Social Responsibility commitments and ranks amongst leaders in its industry according to non-financial rating firms





Before applying IFRS 16. After applying IFRS 16, adjusted operating profit totaled €831.5m and margin was 16.3%.

2) Free cash flow growth before applying IFRS 16 was up 6.4%



#### 2019 performance of Group's main unlisted companies<sup>(1)</sup> and limited leverage at portfolio companies' level













Sales	€1,534.3m	\$87.7m	€667.8m	\$1,231m	€808.7m	\$505.7m
Δ	-0.3%	+7.8%	+0.4%	+5.4%	-6.6%	-18.1%
Organic growth	-2.4%	+7.8%	+0.4%	+7.5%	-7.8%	-4.6%
EBITDA EBIT for IHS	€176.8m	\$38.9m	€41.5m	\$276.0m	€180.0m	\$25.4m
Margin	11.5%	44.4%	6.2%	22.4%	22.2%	5.0%
Net debt to EBITDA	2.0x	7.2x <sup>(3)</sup>	2.7x	n/a <sup>(4)</sup>	1.9x	4.7x

<sup>)</sup> Excludes Allied Universal

<sup>2)</sup> In US GAAP. 2019 reported revenue is negatively impacted by an accounting standard change in US GAAP. On a comparable basis, revenue growth would have been 10.2%

As per credit documentation

<sup>(4)</sup> IHS does not disclose its EBITDA

#### 2019 consolidated results

Jérôme Michiels, Group CFO, Executive Vice President







— Full-Year 2019 key figures: Good financial performance



NAV: €166.3 per share (as of December 31, 2019), up 12.8% YoY

Consolidated sales of €8.6bn, up 2.1%



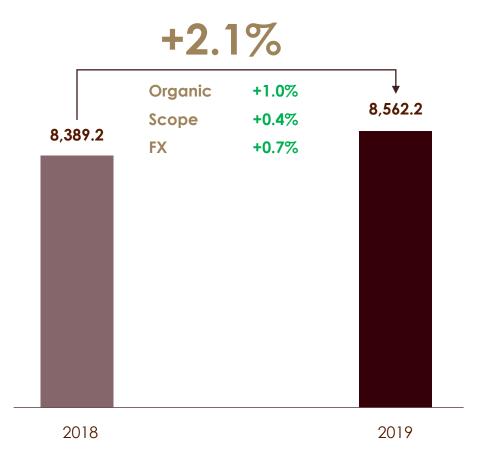
Consolidated net income of €625.6m, €399.7m Group share, positively impacted by a large capital gain on sale of Allied Universal



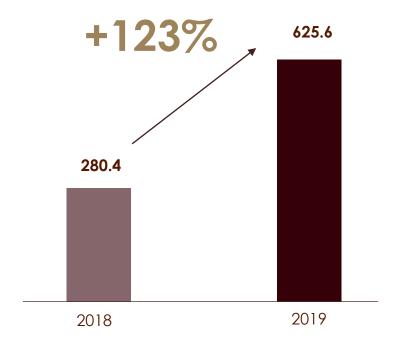
Proposed dividend for 2019 of €2.80 per share, stable vs. last year

#### — Consolidated sales up & Net Income

#### Consolidated sales (in €m)



#### Net income (in €m)

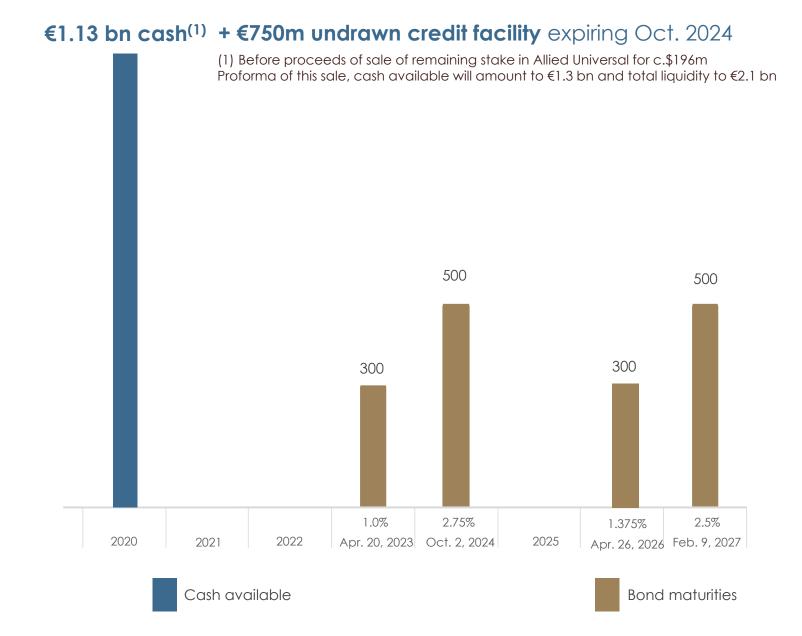


2019 net income, Group share **€399.7 million** 

#### — Strong liquidity profile as of March 31, 2020

LTV ratio: 8.6% (**c. 5.8%** pro forma for sale of remaining stake in Allied Universal)

Average maturity: **5.3 years** 



#### — Dividend maintained



## Proposing a €2.80 per share dividend, stable vs. last year



In euros per share, ordinary dividend

<sup>(1)</sup> The 2011 ordinary dividend included an exceptional distribution of 1 Legrand share for every 50 Wendel shares held.

<sup>(2)</sup> Subject to approval at the Annual Shareholders' Meeting on 07/02/2020.

#### 2020 and recent performance

David Darmon, member of the Executive board







— Disposal of the entire remaining stake in Allied Universal in April 2020

#### Disposal of the entire remaining stake in Allied Universal closed on April 29, 2020

- Additional proceeds of c.\$196 million, subject to price adjustments
- Total net proceeds: 2.5 times equity invested and an investment \$IRR of c.30% p.a.

#### This sale further bolsters our financial structure

- LTV ratio at 8.6% as of March 31, 2020 (c. 5.8% pro forma for sale of remaining stake in Allied Universal, as a consequence of the decrease of net debt to c. €318m pro forma)
- Total liquidity<sup>(1)</sup> of €1.9 billion as of March 31, 2020 and €2.1 billion pro forma of Allied Universal remaining stake sale

(1) Cash and cash equivalents + €750m RCF, undrawn

#### Allied Universal: another success in our track record in the US



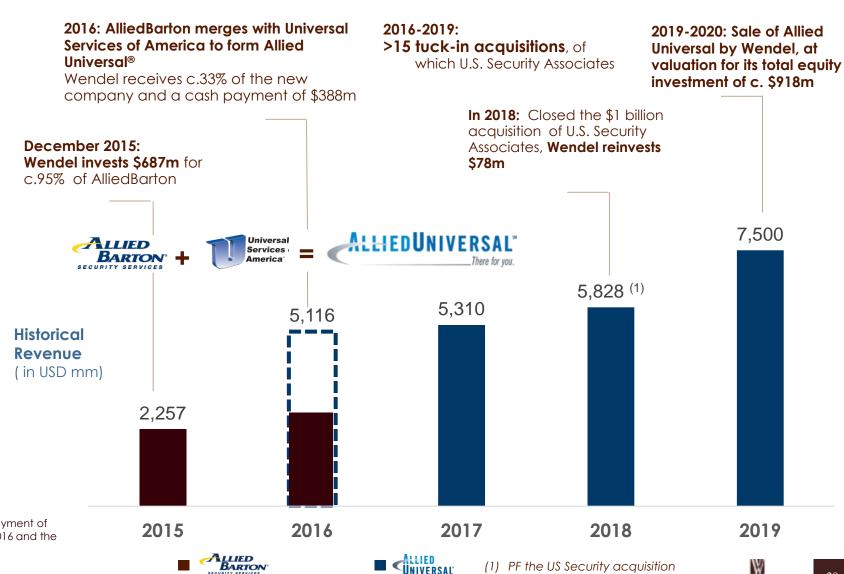
A leading security and facility services company

~\$918m Proceeds

~2.5x CoC multiple (1)

~30% IRR

(1) Based on the initial investment of \$687m and including the cash payment of \$388m following the merger with Universal Services of America in 2016 and the reinvestment of \$78m in 2018 to fund the acquisition of USSA.



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#### — Q1 2020 trading update key highlights

**NAV: €118.2** per share, down 28.9% year-to-date (as of March 31, 2020)

• Impacted by stock market decline and updates in metrics used for the valuation of unlisted assets

Q1 2020 consolidated net sales: €1,875.1m<sup>(1)</sup>, down 2.5% overall

and down 2.9% organically year-on-year

#### COVID-19 update

- First evidence of the negative impact on companies' activities, with strong effect starting mid to late March
- Essential activities such as those of Constantia Flexibles and of IHS have been much less directly affected to date

(1) Difference of 129.7M€ corresponds to sales of TSEBO Group, classified as asset held for sale. In accordance with IFRS 5, the contribution of this portfolio company has been reclassified in "Net income from discontinued operations and operations held for sale"

#### Q1 2020 performance of Group's companies















Sales	€1,139.5m	€383.9m	\$16.8m	€135.5m	\$328m	€201.0m	\$114.5m
Δ	-3.0%	+0.7%	-10.1% <sup>(1)</sup>	-16.0%	+8.2%	-2.4%	-9.3%
Organic growth	-1.6%	-0.6%	-4.7%	-16.5%	+10.4%	-3.0%	-4.5%

<sup>(1)</sup> Of this delta, -4.9% was related to a purchase accounting adjustment to deferred revenue. CPI accounts have been consolidated since the 31st of December 2019. Sales includes a PPA restatement impact of -0,9M\$. Indicative organic growth is calculated on three months activity.

<sup>(2)</sup> IHS Towers is consolidated under the equity method. Scope impact includes Kuwait deal only, CSS acquisition (Latam) to be included in Q2.

<sup>(3)</sup> In accordance with IFRS 5, Tsebo's contribution to Wendel has been reclassified as "Net income from discontinued operations and operations held for sale"

#### — NAV of €118.2 as of March 31, 2020

(in millions of euros)			Mar. 31, 2020
Listed equity investments	Number of shares	Share price(1)	2,928
Bureau Veritas	160.8 million	€18.2	2,928
Investments in unlisted assets (2)			2,801
Other assets and liabilities of Wendel and	d holding companies <sup>(3)</sup>		51
Cash and marketable securities <sup>(4)</sup>			1,129
Gross asset value			6,909
Wendel bond debt			-1,629
Net asset value			5,280
Of which net debt			-499
Number of shares <sup>(5)</sup>			44,682,308
Net asset value per share			€118.2
Wendel's 20 days share price average			€80.9
Premium (discount) on NAV			-31.5%
(1) Last 20 trading days guarage as of March 31, 2000			

<sup>(1)</sup> Last 20 trading days average as of March 31, 2020.

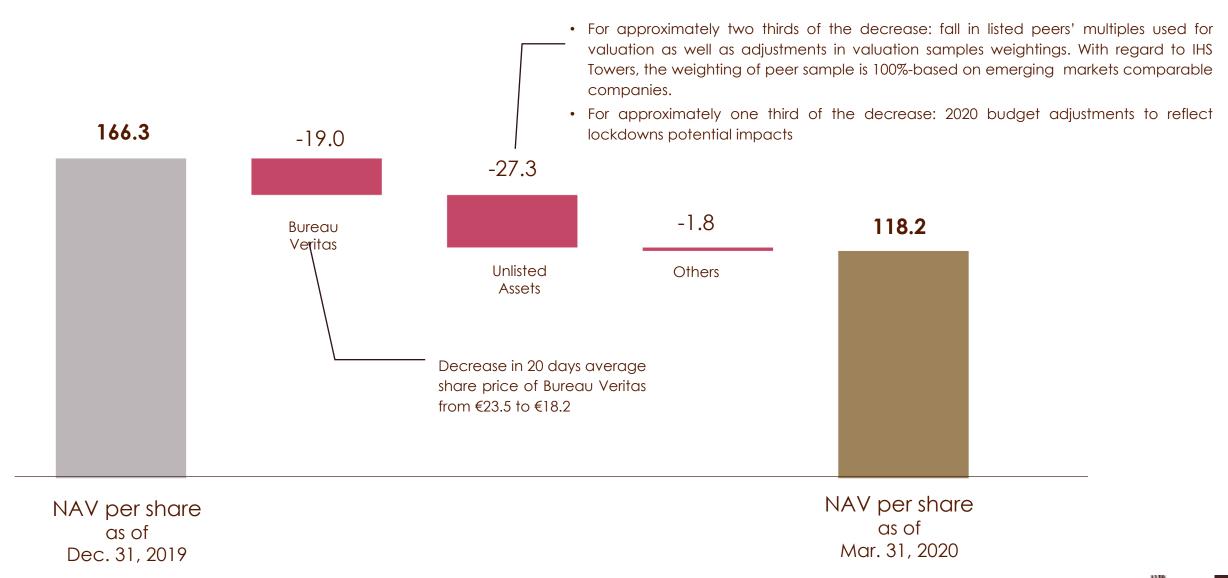


<sup>(2)</sup> Investments in non-publicly traded companies (Cromology, Stahl, IHS, Constantia Flexibles, Allied Universal, Tsebo, Crisis Prevention Institute, indirect investments). As per its methodology, Wendel discarded companies in Stahl's and IHS's peer samples as their respective characteristics were deemed no more comparable in the post-covid19 financial markets environment. As per previous NAV calculation as of December 31, 2019 IHS valuation as of March 31, 2020 was solely performed based on EBITDA which is at this stage the most relevant sub-total. Residual stake in Allied Universal is valued after the closing of Wendel's partial disposal. Stake in Crisis Prevention Institute is valued at the acquisition price.

<sup>(3)</sup> Of which 943,802 treasury shares as of March 31, 2020.

<sup>(4)</sup> Cash position and financial assets of Wendel & holdings. As of March 31, 2020, this comprises € 0.9bn of cash and cash equivalents and € 0.3bn short term financial investment

#### — Net Asset Value bridge since January 2020

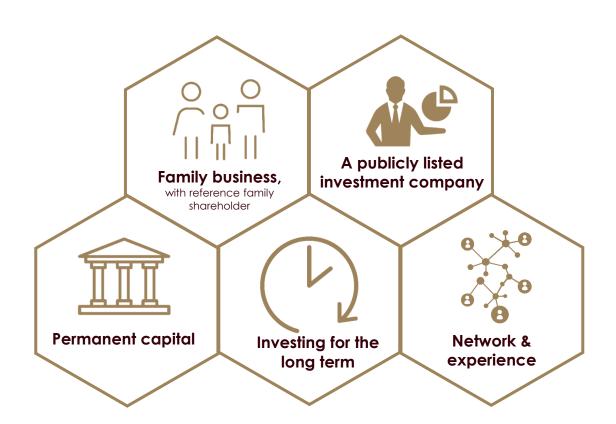


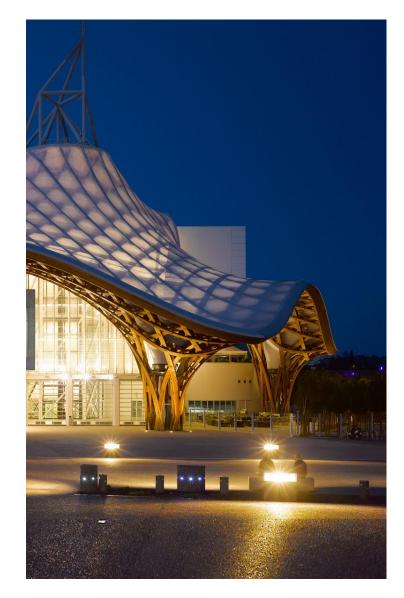
#### **Looking forward**

André François-Poncet, Chairman of the Executive board









Observations from recent experience

**Health and macroeconomic conditions** are likely to remain **uncertain** and **interest rates very low** 

Critical to own/acquire **high-quality businesses**, in growing and resilient segments with a portfolio approach

Valuations multiples should remain at high levels, with significant underlying volatility

ESG and digital are an absolute and a priority for Wendel

Wendel will continue to be **nimble and more focused with a strong balance sheet** 

#### **ESG** performance

Christine Anglade Pirzadeh, Director of Sustainable Development and Communications







#### A formalized ESG Strategy

#### Wendel's purpose

#### Engaging with entrepreneurial teams to build sustainable leading companies.

Three corporate values

#### **Engagement**

Resulting from a culture of proximity, trust and et constant expertise sharing for better collective innovation

#### Excellence

Through open-mindedness, discipline and respect of the highest operational and financial standards

#### **Entrepreneurial** mindset

State of mind and behavior combining courage, reasoned boldness and sense of responsibility.

#### A formalized ESG Strategy



#### A two-pillar strategy

- ESG at Wendel
- ESG within portfolio companies



#### A 3-year roadmap

- Commitments
- Objectives
- KPIs



#### 4 thematic priorities

- Climate change
- Gender parity & diversity
- Health & Safety of employees and consumers
- Sustainable and/or ecodesigned products and services

#### A formalized ESG Strategy

#### Two pillars

#### A RESPONSIBLE COMPANY

# **Empower excellence** and engagement

- Uphold the highest governance, ethics, environmental and operational management standards
- Foster employability, diversity & inclusion, wellbeing, and engagement through concrete actions

#### AN INVESTOR FOR THE LONG TERM

## **Build sustainable** companies

 Invest to support and transform companies which will thrive in a changing world and deliver lasting benefits to society



Each portfolio company now establishes a 2023 ESG Roadmap highlighting commitment and progress around the 4 key ESG thematics prioritized by Wendel.

#### A dedicated governance for ESG topics

#### The ESG Steering Committee of Wendel

Established by the Executive Board – Composed of an Executive Board member and of the Company's different business and support divisions



**David Darmon** 



Christine **Anglade Pirzadeh** 



**Olivier Allot** 



Caroline **Bertin Delacour** 





Stéphanie Besnier



Zoubeïda Boulharouf



**Caroline Decaux** 



**Etienne Grobon** 



Jérôme Michiels



**Alexina Portal** 

**OPERATING TEAMS** 

#### The Supervisory Board of Wendel

The Governance and Sustainability Committee of Wendel

MONITORING

The Audit, Risks and Compliance Committee of Wendel

**CONTROL** 





#### — A formalized responsible investment process

# Prior to investment Ownership phase Exit

#### Screening

- Exclusion list
- Business model resilience test

#### **ESG** diligence

- Integration of screening findings to the preview note
- Business model resilience due diligence.
- In-depth ESG risks and opportunities evaluation (and ad hoc social and environmental due dilligence as necessary)

#### **Priority setting**

- Definition of an ESG 2023 transformation roadmap
- First annual review

Integration of due diligence findings to the pre-investment memo

# Progress monitoring and value-creation process

- Collaboration with Wendel's operating partners and external experts on identied priorities
- Yearly progress review at company Board
- Portfolio progress review by Wendel's Executive and Supervisory Board
- Annual reporting

#### Valuing transformation

- Sustainability Exit Memo and/or Vendor Due Dilligence highlighting ESG progress
- Ad hoc profit sharing, depending on context.

#### — Development of internal policies and deliverables to support our commitment



#### Code of ethics

Foster our culture of transparency and sound integrity, and strengthen our commitment towards Human rights protection and citizen engagement

#### Tax policy

Recall our commitment towards the legal certainty of all fiscal operations

# Human resources policies

Support worklife balance (Remote work, Right to disconnect, Parental policies...) and skills development (360° performance evaluation, trainings...)

# Portfolio review of ESG maturity

Provide tailored support for each portfolio company for reinforced sustainability & innovation — External commitments - Position Wendel as a sustainability leader among peers

Wendel is now a signatory (with a yearly reporting obligation) of





Charte pour la parité

Wendel is now also evaluated by leading extra-financial agencies











#### Championing the ESG performance of our controlled companies



- 15% growth of sustainability services share in overall revenue
- -12% carbon emissions linked with employee travels
- 86% of all BV sites have a ISO 45 001 certification (Health & Safety)



- 76% of all coating products are water-based
- -25% cabon emissions between 2015 and 2019
- -30% of accidents frequency rate, thanks to the « Road to Zero » program



- 60% overall product range is recyclable
- =>100% objective for 2025
- A grade awarded by the Carbon Disclosure project (Among 2% best evaluated companies)
- Sustained drop of accidents at work since Wendel acquisition (-67 %)

#### CLOWOLOGA

- 80% of all product sold are water-based
- 100% industrial sites have a OH SAS 18 001 certification (Health & Safety)
- 77% of all industrial and logistics sites have ISO 14001 certification (environmental management)

Starting 2020



#### Solidarity actions in the context of the COVID-19 health crisis



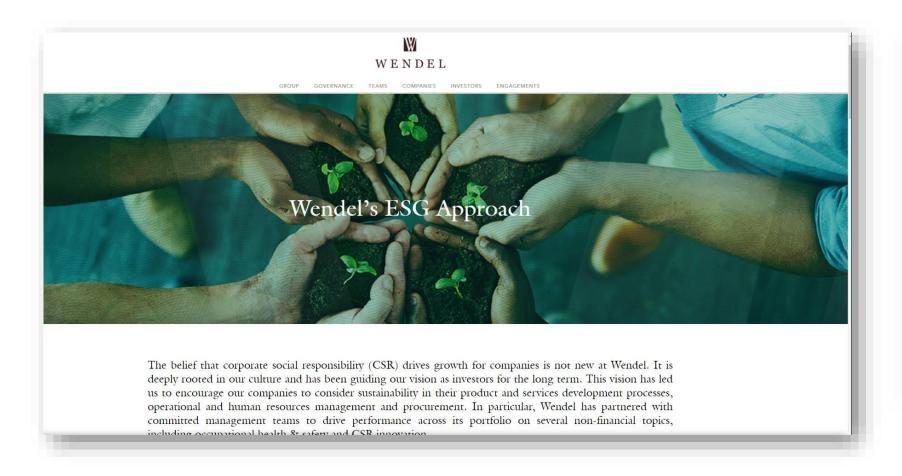
As a show of solidarity, Executive Board members gave up 25% of their 2020 fixed compensation for three months.

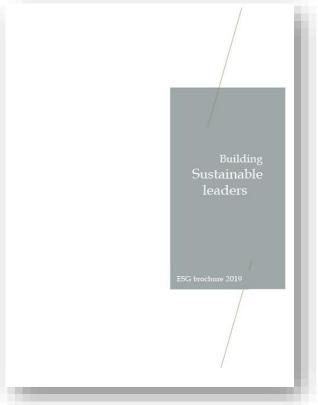
This amount will be injected into Wendel's endowment fund to finance philanthropic causes.

Wendel stands with people and organizations affected by the COVID-19 health crisis through:

- Support towards cultural institutions Centre Pompidou-Metz
- Renewed donations for healthcare and educational organizations (INSEAD)
- Donations to three organizations:
- -Les Restaurants du Coeur (France)
- -The Bowery Mission (USA)
- -Empty Bowls (USA)
- A new skills patronage scheme thanks to the Crisis Prevention Institute (CPI)

#### To find out more, visit our revamped ESG webpage and discover our 2019 ESG brochure





#### Governance and compensation

Jacqueline Tammenoms Bakker Chair of the Governance and Sustainability Committee





INVESTING FOR THE LONG TERM



#### Supervisory Board – composition before the Shareholders' Meeting



Nicolas ver Hulst Chairman



**Gervais Pellissier** Vice-President **Lead Member** 



Franca **Bertagnin Benetton** 



**Bénédicte Coste** 



Edouard de l'Espée



**Nicholas Ferguson** 



Priscilla de Moustier



**Sophie Parise** representing employees



**Guylaine Saucier** Chairwoman of the Audit, Risks and Compliance Committee



Jacqueline Tammenoms Bakker Chairwoman of the Governance and **Sustainability Committee** 



François de Wendel Humbert de Wendel



independent member

- 12 members, of which 1 member represents employees
- 45 % women
- 45 % independent members
- Beyond the legal requirements and the Afep-Medef Code
- Between **50% and 60%** independent members in Committees
- **5** nationalities

#### — Supervisory Board – composition evolution following the Shareholders' Meeting

#### Thomas de Villeneuve

Resolution 6



First term of office

Replacing François de Wendel whose term office expires following this meeting

#### 2<sup>nd</sup> member representing employees

to join before year end

French law requirement for Boards of more than 8 members, to be effective subject to approval of resolution 29 (by-laws amendment)

Designated by the Comité Social et Economique

#### — Supervisory Board – Committee composition following the Shareholders' Meeting

- Subject to Thomas de Villeneuve election
- Thomas de Villeneuve will join the Audit, Risks and Compliance Committee
- Bénédicte Coste will move to the Governance and Sustainability Committee
- Committee composition would be as follows:

Audit, Risks and Compliance Committee	Governance and Sustainability Committee
Guylaine Saucier, Présidente	Jacqueline Tammenoms Bakker, Présidente
Franca Bertagnin Benetton	Bénédicte Coste
<del>Bénédicte Coste</del>	Edouard de l'Espée
Gervais Pelissier	Nicholas Ferguson
Jacqueline Tammenoms Bakker	Priscilla de Moustier
Thomas de Villeneuve	Sophie Parise
Humbert de Wendel	Guylaine Saucier

 The composition of the Audit, Risks and Compliance Committee will comply with Afep-Medef Code: at least 2/3 of independent members

#### Supervisory Board – New Committees ESG missions

# Governance Committee Audit Committee Reviews process for preparing non-financial information and their reporting Monitors implementation of ESG commitments Monitors non-financial performance indicators Ensures the existence of appropriate anti-corruption measures Controls implementation of anti-corruption measures Audit, Risks and Compliance Committee

#### Executive Board – changes in 2019

In September 2019, David Darmon replaced Bernard Gautier as member of the Executive Board

#### Composition of the Executive Board:



André François-Poncet
Chairman of the Executive Board
(Group CEO)
as of January 1st, 2018



David Darmon

Member of the Executive Board
(Deputy CEO)
as of September 9, 2019

## Executive Board 2019 compensation

pages 109 to 121 and 123 to 131 of the 2019 Universal Registration Document / pages 28 to 32 of the Notice of Meeting

- Resolution 10: General information on 2019 corporate officers' compensation [new vote]
- Resolution 11: André François-Poncet, Chairman of the Executive Board
- Resolution 12: Bernard Gautier, member of the Executive Board up to September 9, 2019
- Resolution 13: David Darmon, member of the Executive Board as of September 9, 2019

#### — 2019 fixed and variable compensation / other items and benefits of all kinds



#### Application of the compensation policy approved by the 2019 Shareholders' Meeting

André François-Poncet	Fixed compensation	€ 1,150,000
	Variable compensation	€ 1,102,965
Bernard Gautier	Fixed compensation	€ 840,000
	Variable compensation	€ 805,644
David Darmon*	Fixed compensation	€ 188,095
	Variable compensation	€ 180,402

<sup>\*</sup>Member of the Executive Board as of September 9, 2019

The variable compensation is based on financial and non-financial objectives described hereafter

#### Other items / benefits of all kinds:

- collective performance bonus, Group savings plan, unemployment insurance
- subscription price of CPI co-investment
- expatriation conditions (for David Darmon only)

#### ─ Variable compensation – 3 financial objectives: 65%

Objectives	Achievement rate	Weighting	Maximum part of variable compensation
Bureau Veritas performance	81.2%	20%	16.2%
Performance of IHS, Stahl, Constantia Flexibles, Cromology	48.5%	25%	12.2%
Net debt < EUR 2.5 billion	100%	20%	20%
Total financial objectives	74.4%	65%	48.4%

── Variable compensation − 1 non-financial objective: 35%

Priorities	Achievement rate	Weighting	Maximum part of variable compensation
Digitalization and cyber security			
Improved performance by portfolio companies			
Acceleration of the ESG strategy	100%	75%	26.25%
Targeted talent management initiatives			
Strenghtening of Sapin 2 anti- corruption process	100%	25%	8.75%
Total priorities of non-financial objective	100%	100%	35%

#### — Achievement rate of 2019 objectives

Objectives	Achievement rate	Weighting	Maximum part of variable compensation
Financial objectives	74.4%	65%	48.4%
Non-financial objective	100%	35%	35%
Total			83.4%

- Stock-options and performance shares allocated in 2019



#### Application of the compensation policy approved by the 2019 Shareholders' Meeting

André François-Poncet	Stock-options	22,579
	Performance shares	36,126
Bernard Gautier*	Stock-options	32,965
	Performance shares	10,837
David Darmon	Stock-options	-
	Performance shares	

<sup>\*</sup> Stock-options and performance shares were forfeited as a result of Bernard Gautier's departure

#### Presence condition: 2 years

#### Performance condition: 3 years

- <u>stock-options</u>: performance condition linked to dividend evolution (in addition to stock price increase condition embedded in instrument)
- <u>performance shares</u>: 3 performance conditions linked to the TSR absolute and relative performance (SBF 120 and peers)

#### — Bernard Gautier's terms of departure



#### Application of terms approved by 2013 and 2017 Shareholders' Meetings

#### Termination benefits: end of the term of office

- 1 year of fixed and variable compensation
- performance conditions satisfied, based on:
  - ✓ achievement rate of variable compensation objectives in 3 years preceding departure.
  - ✓ increase of NAV at the end of term compared to a pre-determined reference NAV.
- benefits amounting to € 1,737,333

#### Termination benefits: end of the employment contract

- 1 year of fixed and variable compensation
- benefits amounting to € 1,737,333

#### Stock-options and performance shares

- no waiver to the application of the presence condition
- forfeited stock-options: 16,892 granted in 2018 et 32,965 granted in 2019
- forfeited performance shares: 11,107 granted in 2018 et 10,837 granted in 2019

#### Settlement agreement: €132,000

# Executive Board 2020 compensation policy

pages 102 to 108 of the 2019 Universal Registration Document / pages 21 to 27 of the Notice of Meeting

- Resolution 7: Chairman of the Executive Board
- Resolution 8: Member of the Executive Board

— 2020 fixed and variable compensation / other items and benefits of all kinds



No change of the policy, which is stable until the expiry of the Executive Board's current term of office in 2021

- **Fixed compensation** 
  - € 1,150,000 for the Chairman of the Executive Board
  - € 600,000 for the member of the Executive Board
  - Covid-19: voluntary contribution to charities by the Executive Board of 25% of its fixed compensation over 3 months
- Variable compensation
  - maximum: 115 % of the fixed compensation
- Other items and benefits of all kinds
  - collective performance bonus, Group savings plan, unemployment insurance
  - subscription price of co-investments
  - expatriation conditions (for David Darmon only)

#### — Details on the 2020 variable compensation

- Variable compensation
  - based on 4 objectives: unchanged structure and weighting
- 3 financial objectives, for 65 %
  - Bureau Veritas performance
  - performance of 5 unlisted companies
  - maximum net debt of € 2.5 billion
- 1 non-financial objective, for 35 %, updated with 2020 priorities
  - portfolio companies objectives
  - Wendel initiatives
  - ESG strategy design and effectiveness at Wendel and porfolio
  - strenghtening of Sapin 2 anti-corruption process
    - Covid-19: taking into consideration impact and management thereof by the Executive Board

— 2020 stock-options and performance shares allocation – unchanged conditions compared to 2019

#### Presence condition: 2 years

#### Performance condition: observed over 3 years

- stock-options: performance condition linked to dividend evolution (in addition to stock price increase condition embedded in instrument)
- performance shares: 3 performance conditions linked to the TSR absolute and relative performance (SBF 120 and peers)

#### **Executive Board allocation**

- stock-options: maximum 0.124 % of the share capital (resolution 27)
- performance shares: maximum 0.105 % of the share capital (resolution 28)
- global amount of 1% of the share capital for employees and corporate officers.

#### — Termination benefits of David Darmon

#### Amount:

- end of term of office: maximum 18 months of fixed compensation
- global cap (end of term of office and of employment contract): maximum 18 months of fixed and variable compensation

#### Two performance conditions:

- ✓ the last ordinary dividend must be higher than the dividend of the previous year.
- ✓ the variable compensation paid for the last 2 years must at least be equal to 70% of the maximum variable compensation

#### • Exclusions:

- situation of failure
- resignation
- retirement

### Supervisory Board compensation

pages 108 and 109 ,121 to 122, and 132 of the 2019 Universal Registration Document / pages 27 and 33 of the Notice of Meeting

- Resolution 9: Compensation policy of the Supervisory Board members
- Resolution 14: 2019 compensation of Nicolas ver Hulst, Chairman of the Supervisory Board

— 2019 compensation of the Chairman of the Supervisory Board



Application of the compensation policy approved by the 2019 Shareholders' Meeting

#### Resolution 14

Nicolas ver Hulst Meetings compensation		€ 100,000
	Specific compensation	€ 250,000

— 2020 compensation policy for the Supervisory Board members



#### Unchanged global amount compared to 2019

Variable amount of compensation of Supervisory Board members adjusted each year in line with the number of planned meetings of the Supervisory Board and of its Committees

Covid-19: voluntary contribution to charities by Supervisory Board members on 25% of their fixed and variable compensation over 3 months

	Fixed / year	Variable / meeting
Ordinary compensation as member of the Board	€ 25,000	€ 3,000
Compensation as member of a Committee	€ 10,000	€ 1,700
Compensation as Chairman of a Committee	€ 25,000	€ 3,400
Compensation as Chairman of the Board	€ 52,000	€ 6,000
Specific compensation of the Chairman of the Board	€ 250,000	-
Specific compensation of the Lead Member of the Board	€ 25,000	-

#### Observations from the Supervisory Board

Nicolas ver Hulst, Chairman of the Supervisory Board





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Deloitte.



1.	Report on the Wendel consolidated financial statements (Universal Registration Document pages 395-399)
2.	Statutory report on the financial statements (Universal Registration Document pages 422-424)
3.	Statutory Auditors' special report on related-party agreements (Universal Registration Document pages 450-457)
4.	Five reports from the statutory auditors on authorizations to be given to the Executive Board to carry out transactions on capital (Resolutions 16, 17, 18, 19, 20, 21, 22, 23, 25, 26, 27, 28)







Title of report	Opinion	Justification of Assessments – Key Audit Matters
Report on the consolidated financial statements (Resolution n°2)	Unqualified opinion	<ul> <li>Accounting treatment of acquisition and divestment of portfolio companies</li> <li>Measurement of goodwill</li> <li>Contribution of equity-method investments to the Group's consolidated net income</li> <li>Accounting treatment of mechanisms for the participation of management teams in the Group's investments</li> </ul>
Statutory audit report (Resolution n°1)	Unqualified opinion	<ul> <li>Valuation of investments in subsidiaries and associates, and related loans and advances</li> </ul>

In our opinion, the consolidated and annual financial statements give a true and fair view of the assets and liabilities and of the financial position as at December 31, 2019 and of the results of the operations for the year then ended







Title of report	Observations	
Statutory Auditors' special report on related-party agreements	<ul> <li>We have been informed that the following agreements, authorized and/or concluded through the year or since the year ended, were previously authorized by your Supervisory Board:         <ul> <li>Three agreements with Mr Darmon related to co-investment commitments, Transition Agreement for the US employment contract and amendment to the French employment contract;</li> <li>Three agreements with Mr François-Poncet and Mr Darmon related to co-investments in the company CPI, promises to purchase and sell with Trief Corporation and guarantee agreements in the event of disputes relating to the exercise of corporate offices;</li> <li>An agreement with Wendel-Participations SE on the use of the « Wendel » trademark.</li> </ul> </li> <li>We bring to your attention the following agreements which were not previously authorized by your Supervisory Board, given their lack of materiality. These agreements were ratified ex post by the Supervisory Board:</li></ul>	







Resolution	Subject	Period of authorization granted to the Executive Board	Terms
N°16	Authorization given to the Executive Board to reduce the share capital by cancellation of shares	26 months	Up to a limit of 10% of the share capital for periods of twenty-four months
N°26	Increase of the share capital through the issue of shares or securities giving access to the share capital reserved for members of the Group Savings Plan	14 months	The maximum nominal amount of the capital increases that may be carried out, immediately or in the future may not exceed €150,000
N°27	Authorization to grant stock subscription or purchase options	14 months	<ul> <li>The total number of options allocated will give rise to a total number of shares representing no more than 1% of the company's share capital at the allocation date</li> <li>The total number of options allocated to members of the Executive Board may not exceed 0.124% of the company's share capital at the allocation date</li> </ul>
N°28	Authorization to grant bonus shares	14 months	<ul> <li>The total number of shares that may be allocated in respect of this authorization may not represent more than 0.5% of the company's share capital on the allocation date</li> <li>The total number of shares that may be allocated to members of the Executive Board may not exceed 0.105% of the share capital as at the date of the decision to allocate them</li> </ul>







Resolution	Subject	Period of authorization granted to the Executive Board	Terms
N°17, 18, 19, 20, 21, 22, 23, 25	Issue of shares or various securities with or without cancellation of Preferential subscription rights	▶ 26 months	<ul> <li>Within the limit of 40% of the share capital at the time of the issue (N°17)</li> <li>Up to a maximum of 10% of the share capital at the time of the issue (N°18)</li> <li>Within the limit of 10% of the share capital at the time of the issue, over a 12 months period (N°19)</li> <li>Within the annual legal limit of 10% of the share capital (N°20)</li> <li>Up to a maximum of 10% of the share capital (N°22)</li> <li>Up to a maximum of 10% of the share capital (N°23)</li> <li>May not exceed the ceiling of 100% of the share capital in respect of the 17<sup>th</sup>, 18<sup>th</sup>, 19<sup>th</sup>, 20<sup>th</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> and 24<sup>th</sup> resolutions (N°25)</li> </ul>

▶ We have no comments to make on the terms of the proposed transactions and on the information given in the reports of the Executive Board.





#### Questions / Answers







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#### Resolutions

Caroline Bertin Delacour, General Counsel







Resolution n°1

#### Approval of the parent company financial statements for 2019

Net income: €1,866 million

**Approved** resolution: >99.99%

Resolution n°2

#### Approval of the consolidated financial statements for 2019

Net income, Group share: €399,7 million

**Approved** resolution: 99.82%

#### — Resolution n°3

#### Net income allocation, dividend approval and dividend payment

Dividend: €2.80

• Ex-dividend date: July 7, 2020

• Dividend payment date: July 9, 2020

**Approved** resolution: >99.99%

#### Resolution n°4

#### Approval of regulated related-party agreements entered into with certain corporate officers

- André François-Poncet, Chairman of the Executive Board
- David Darmon, member of the Executive Board
- Sophie Parise, member of the Supervisory Board representing employees

**Approved** resolution: 86.99%

Approval of a regulated related-party agreement entered into with Wendel-Participations SE

**Approved** resolution: 99.29%

### Appointment of Thomas de Villeneuve at the Supervisory Board

Term of office: 4 years



**Approved** resolution: 92.65%

Approval of the 2020 compensation policy for the Chairman of the Executive Board

**Approved** resolution: 80.40%

Approval of the 2020 compensation policy for the member of the Executive Board

**Approved** resolution: 92.46%

Approval of the 2020 compensation policy for the members of the Supervisory Board

**Approved** resolution: 99.80%

Approval of the information relating to the 2019 compensation of the members of the Executive Board and the members of the Supervisory Board

**Approved** resolution: 99.22%

Approval of the compensation items paid during or awarded for 2019 to André François-Poncet, as Chairman of the Executive Board

**Approved** resolution: 98.74%

Approval of the compensation items paid during or awarded for 2019 to Bernard Gautier, as a member of the Executive Board until September 9, 2019

**Approved** resolution: 84.17%

Approval of the compensation items paid during or awarded for 2019 to David Darmon, as a member of the Executive Board, as from September 9, 2019

**Approved** resolution: 99.05%

Approval of the compensation items paid during or awarded for 2019 to Nicolas ver Hulst, as Chairman of the Supervisory Board

**Approved** resolution: 99.76%

### Authorization given to the Executive Board to purchase Company shares

Ceiling: 10% of share capital

Maximum purchase price: €250 per share

Validity period: 14 months

**Approved** resolution: 99.52%

### Authorization given to the Executive Board to reduce the share capital by the cancellation of shares

- Ceiling: 10% of share capital for period of 24 months
- Validity period: 26 months

**Approved** resolution: 99.92%

Delegation of authority granted to the Executive Board to increase the share capital, with preferential subscription rights maintained

Ceiling: 40% of share capital

Validity period: 26 months

**Approved** resolution: 98.69%

Delegation of authority granted to the Executive Board to increase the share capital, with cancellation of preferential subscription rights, by way of a public offering

- Ceiling: 10% of share capital (deducted from the overall ceiling and the sub-ceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 98.67%

Delegation of authority granted to the Executive Board to increase the share capital, with cancellation of preferential subscription rights, by way of an offer referred to in 1° of Article L. 411-2 of the French Monetary and Financial Code (private placement)

- Ceiling: 10% of share capital for periods of 12 months (deducted from the overall ceiling and the subceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 98.10%

# Authorization granted to the Executive Board to set the issue price of the shares or securities giving access to capital issued with cancellation of preferential subscription rights

- Applicable to resolutions n°18 and 19
- Ceiling: 10% of share capital for periods of 12 months (deducted from the overall ceiling and the subceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 98.54%

Delegation of authority granted to the Executive Board to increase the number of shares to be issued in the event of over-subscription, with or without preferential subscription rights

- Applicable to resolutions n°17, 18, 19 and 20
- Ceiling: 15% of the initial issuance (deducted from the overall ceiling and the sub-ceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 97.34%

Delegation of authority granted to the Executive Board to increase the share capital, with cancellation of preferential subscription rights, as remuneration for contributions in kind

- Ceiling: 10% of share capital (deducted from the overall ceiling and the sub-ceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 98.98%

Delegation of authority granted to the Executive Board to increase the share capital, with cancellation of preferential subscription rights, in the context of a public exchange offer

- Ceiling: 10% of share capital (deducted from the overall ceiling and the sub-ceiling of resolution n°25)
- Validity period: 26 months

**Approved** resolution: 98.96%

Delegation of authority granted to the Executive Board to increase the share capital by incorporation of reserves, profits, premiums or other items

Ceiling: 50% of share capital

Validity period: 26 months

**Approved** resolution: 99.86%

#### Overall ceiling for capital increases

- Overall ceiling: 100% of share capital
- Sub-ceiling in case of cancellation of preferential subscription rights: 10% of share capital
- Validity period: 26 months

**Approved** resolution: 98.43%

Delegation of authority granted to the Executive Board to increase the share capital with cancellation of preferential subscription rights in favor of members of the Group Savings Plan

Ceiling: €150,000

Validity period: 14 months

**Approved** resolution: 98.70%

# Authorization given to the Executive Board to grant stock subscription or purchase options to the Company's executive corporate officers and employees

- Ceiling: 1% of share capital(common with resolution n°28)
- Sub-ceiling for Executive Board members: 0.124% of share capital
- Validity period: 14 months

**Approved** resolution: 85.52%

# Authorization given to the Executive Board to grant bonus shares to the Company's executive corporate officers and employees

- Ceiling: 0.5% of share capital (deducted from the ceiling of resolution n°27)
- Sub-ceiling for Executive Board members: 0.105% of share capital
- Validity period: 14 months

**Approved** resolution: 85.39%

Amendment of Article 12 paragraph III of the by-laws relating to the composition of the Supervisory Board

Mandatory legal update for the designation of a second member representing employees

**Approved** resolution: 99.75%

Powers for legal formalities

**Approved** resolution: 99.93%

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