

# Q1 2021 Trading update

April 28, 2021



# 2021

INVESTING FOR THE LONG TERM



WENDEL

## Q1 2021 trading update key highlights



**NAV : €167.4** per share, up 5.3% year-to-date (as of March 31, 2021)

- Positively impacted by market recovery
- Last twelve months NAV growth of +41.7%



**Q1 2021 consolidated sales: €1,913m, up 2.0% overall and 6.5% organically**



**Strong financial structure**

- At Wendel level
- At portfolio companies' levels



**Partnership with the Deconinck family to acquire the shares of Tarkett**

- This investment will be accompanied by an offer to acquire Tarkett shares
- Wendel will hold up to 30% of Tarkett Participation, alongside the Deconinck family

## Q1 2021 performance of Group's consolidated companies<sup>(1)</sup>



**Consolidated sales** of €1,913m, **up +2.0% overall** and up **+6.5% organically**

	Sales	Δ	Organic growth	External growth	FX impact
Bureau Veritas	€1,154.7	+1.3%	+6.6%	-0.4%	-4.9%
Constantia Flexibles	€366.7m	-4.5%	-0.8%	-	-3.7%
Stahl	€210.1m	+4.6%	+9.6%	-	-5.1%
Cromology	€166.0m	+22.6%	+22.6%	-	-0.1%
Crisis Prevention Institute	\$18.5m	+10.0% <sup>(2)</sup>	+2.7%	-	+1.9%

(1) IHS results will be approved by its board next week and IHS Towers will thus report its Q1 2021 consolidated sales in May.

(2) Of this increase, +5.4% was related to a purchase accounting adjustment to deferred revenue (impact of -0,9M\$ in Q1 2020).

# NAV of €167.4 as of March 31, 2021

(in millions of euros)

			March. 31, 2021
Listed equity investments	<u>Number of shares</u>	<u>Share price</u> <sup>(1)</sup>	<b>3,809</b>
• Bureau Veritas	160.8 million	€23.7	3,809
Investments in unlisted assets <sup>(2)</sup>			<b>4,145</b>
Other assets and liabilities of Wendel and holding companies <sup>(3)</sup>			80
Cash and marketable securities <sup>(4)</sup>			1,069
<b>Gross asset value</b>			<b>9,103</b>
Wendel bond debt			-1,615
<b>Net asset value</b>			<b>7,488</b>
<i>Of which net debt</i>			-546
<i>Number of shares</i> <sup>(5)</sup>			44,719,119
<b>Net asset value per share</b>			<b>€167.4</b>
Wendel's 20 days share price average			€102.3
<b>Premium (discount) on NAV</b>			<b>-38.9%</b>

(1) Last 20 trading days average as of March 31, 2021

(2) Investments in non-publicly traded companies (Cromology, Stahl, IHS, Constantia Flexibles, Crisis Prevention Institute, indirect investments). As per previous NAV calculation IHS valuation was solely performed based on EBITDA which is at this stage the most relevant sub-total. Aggregates retained for the calculation exclude the impact of IFRS 16.

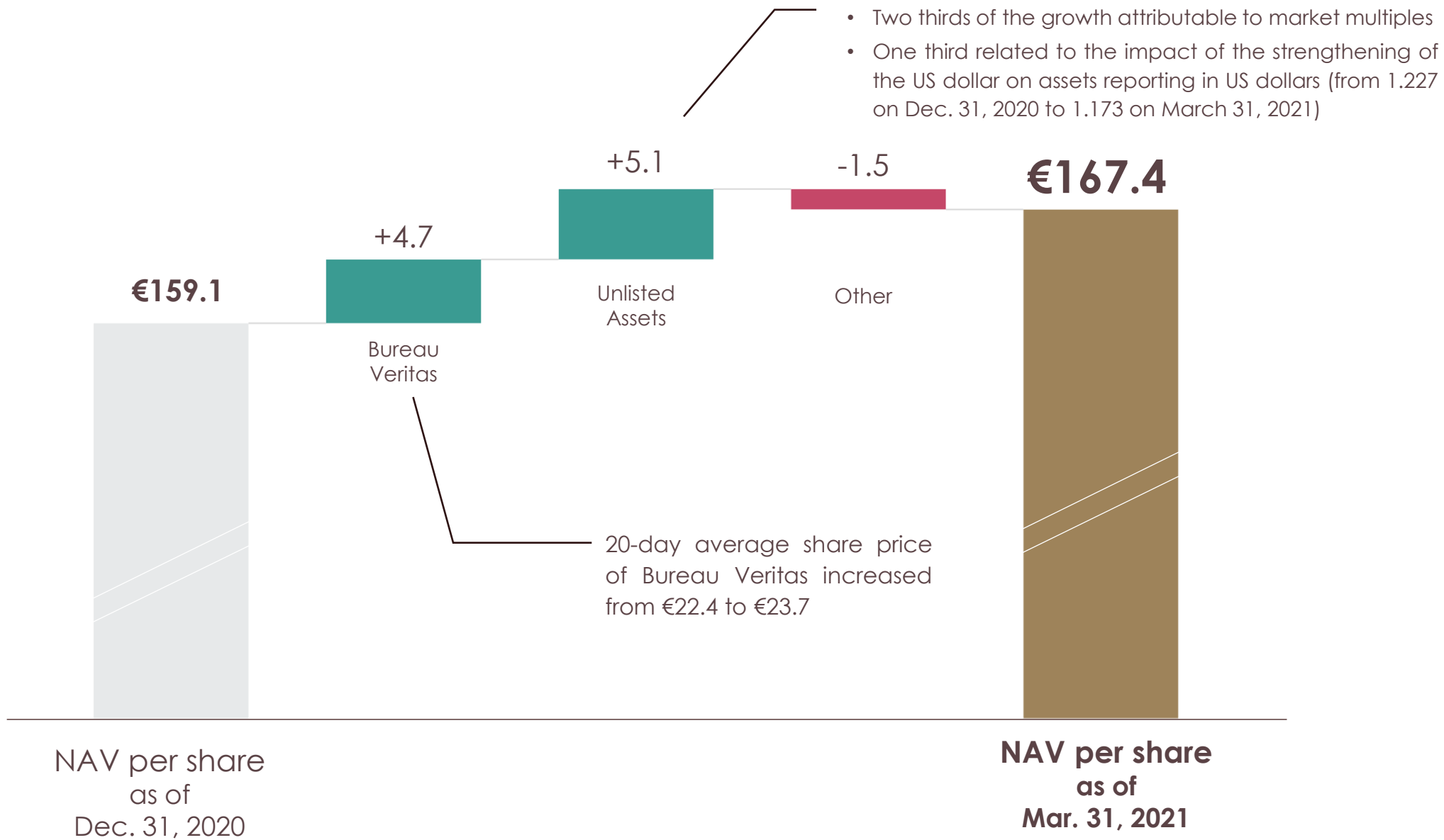
(3) Of which 961,077 treasury shares as of March 31, 2021.

(4) Cash position and financial assets of Wendel & holdings. As of March 31, 2021, this comprises €0.7 bn of cash and cash equivalents and €0.4 bn short term financial investment.

Assets and liabilities denominated in currencies other than the euro have been converted at exchange rates prevailing on the date of the NAV calculation.

If co-investment and managements LTIP conditions are realized, subsequent dilutive effects on Wendel's economic ownership are accounted for in NAV calculations. See page 360 of the 2020 Universal Registration Document

# Net Asset Value bridge year-to-date



# Strong liquidity as of March 31, 2020

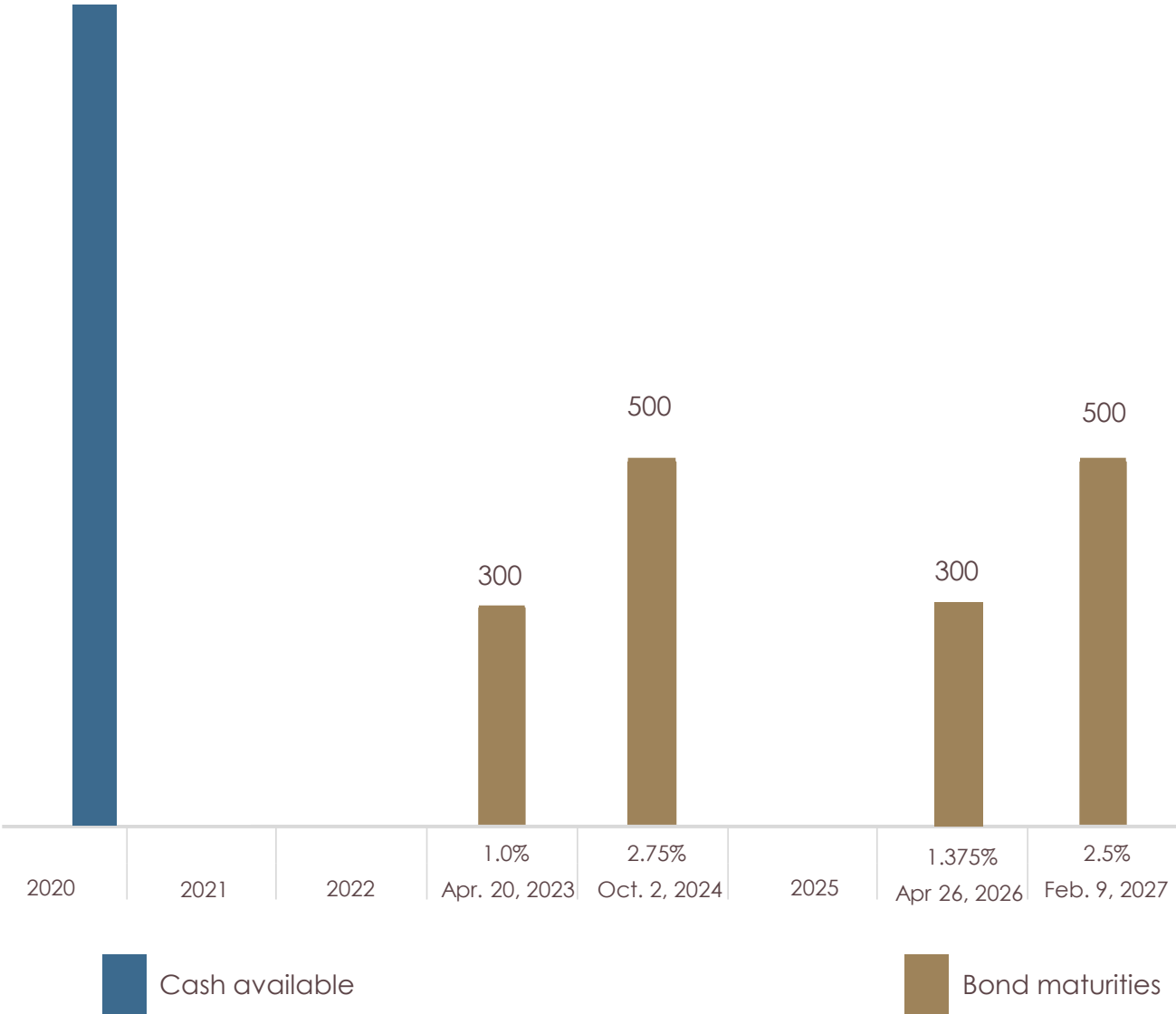
Weighted average cost of bond debt:  
**2.09%**

Average maturity:  
**4.3 years**

**€1.8 bn total liquidity**

Moody's credit rating:  
**Baa2/stable**  
Since September 5, 2018  
S&P credit rating:  
**BBB/stable**  
Since January 25, 2019

€1.07 bn cash + €750m undrawn credit facility Oct. 2024



# Partnership with the Deconinck family to acquire the shares of Tarkett

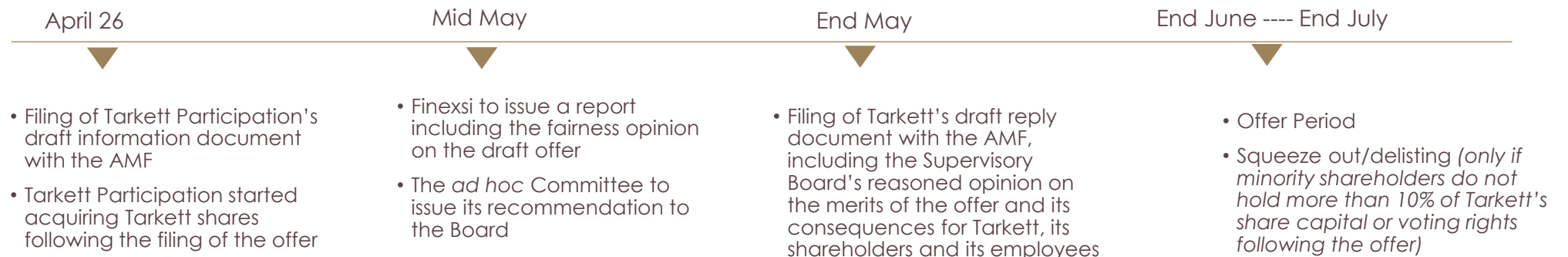


- Simplified tender offer on all Tarkett shares at price of €20 per share (i.e. a premium of 38.1% of 20 days VWAP before the announcement of the offer) to be launched by Tarkett Participation, a company controlled by the Deconinck family and in which Wendel will invest as a minority shareholder
- Beforehand, the Deconinck family contributed all of the Tarkett shares it holds through Société Investissement Deconinck (representing 50.8% of Tarkett share capital) to Tarkett Participation
- The Company will benefit from Wendel's expertise and financial support, Wendel investing for the long term up to c. €280m for up to c. 30% of the Company



- Deconinck family reiterates its long-term commitment to Tarkett
- Tarkett to be supported by two family investors sharing common ambition and entrepreneurial values
- Pursue the transformation and development of Tarkett and support its strategy

## Next steps (tentative calendar)





**Encouraging rebound of our portfolio companies**, showing that the intense efforts that have been deployed to mitigate impacts of the pandemic pay off



**Still some uncertainties** on raw materials prices or shortages, vaccine roll out and efficiencies, but our companies have already shown their capacity to adapt and to deliver strong profitability



**We are well equipped to weather these extraordinary times and are deploying capital thanks to** experienced teams, strong balance sheet and modest leverage, ample liquidity, extended debt maturities and solid investment grade ratings



## Q&A session



WENDEL

# Financial agenda

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06.29.2021

**Annual General Meeting**

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07.29.2021

**H1 2021 results** / Publication of NAV as of June 30, 2021, and condensed Half-Year consolidated financial statements (pre-market release)

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10.28.2021

**Q3 2021 Trading update** / Presentation of NAV as of September 30, 2021 (pre-market release)

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12.02.2021

**2021 Investor Day** / Meeting to take place in the morning

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