

**Legrand continues expansion
in emerging markets
and VDI systems
with the acquisition of Estap in Turkey**

- **Legrand takes control of Estap, the uncontested leader for VDI enclosures and cabinets in Turkey**
- **This acquisition reinforces Legrand's positions in emerging countries and on the high-growth market for VDI systems in commercial applications**

Legrand continues an active strategy of targeted, self-financed acquisitions, and today announced the acquisition of Estap, number one for VDI enclosures and cabinets in Turkey.

The move underscores Legrand's accelerating expansion on emerging markets, which accounted for some 50% of its organic growth in 2007.

The acquisition of Estap reinforces the group's position in Turkey, where it is a frontrunner in wiring devices and energy distribution. Deriving close to 60% of sales from exports, in particular to Eastern Europe and the Middle East, Estap also consolidates Legrand's excellent positions on these markets. From a more general perspective, the resulting rise in Legrand's share of the Turkish market, one of the group's growth centers, consolidates its multi-pole structure, thus improving its growth profile and resilience.

In addition, this acquisition enables Legrand to continue expansion in VDI systems for commercial applications, a fast-growing market where its sales showed a double-digit rise in 2007. In this area, Estap brings Legrand a new production base that will allow it to accelerate the development of its VDI business on promising markets in Eastern Europe and the Middle East with the support of its existing sales network.

Based in Istanbul and operating a production site in Eskisehir, Estap reported sales of more than €22 million in 2007, showing a rise of more than 40 % from the previous year.

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Key dates

- 2008 first-quarter results: **May 7, 2008**
- General Meeting of Shareholders: **May 22, 2008**
- 2008 first-half results: **July 30, 2008**

ABOUT LEGRAND

Legrand is the global specialist in products and systems for electrical installations and information networks. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for suppliers worldwide. Innovation for a steady flow of new products with high added value is a prime vector for growth. Backed by sound business and financial structures, Legrand is actively expanding its presence in fast-growing geographical zones and market segments that include lighting controls, energy savings and home automation, through a sustained stream of targeted, self-financed acquisitions and other initiatives. In 2007 Legrand employed 35,000 people around the globe and reported sales of €4.1billion, including 25% in emerging markets. The company is listed on the Eurolist market of Euronext Paris and is a component stock of indexes including the SBF120, FTSE4Good and MSCI World (ISIN code FR0010307819). www.legrandelectric.com

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