



Limoges, December 5, 2007

**Legrand continues expansion in China
with the acquisition of TCL Wuxi**

- **Legrand is acquiring TCL Wuxi, a Chinese manufacturer specialized in modular and high-current circuit-breakers**
- **Legrand thus reinforces its presence in China, a market with huge growth potential**

Continuing its strategy of targeted acquisitions financed out of cash flow, Legrand announces¹ the acquisition of TCL Wuxi, a Chinese firm specializing in modular and high-current circuit-breakers for residential, commercial and industrial applications.

With TCL Wuxi, Legrand, already active in the energy-distribution segment in China, will significantly reinforce its offering and market presence. This is in line with a strategy designed to make the most of the exceptional growth potential of the Chinese market, where Legrand is already number one for both wiring devices and audio and video access controls.

TCL Wuxi, which reports sales of close to €20 million, draws strength from its high-profile brand and quality industrial processes. A sales force of 200 working in close cooperation with distributors makes an ideal match for Legrand's existing sales teams, which include over 1,000 staff members present in all major cities in China. Moreover, a dedicated team of over 40 engineers ensures the renewal of product lines.

TCL Wuxi is Legrand's fifth acquisition since January 2007, following HPM, number two for wiring devices in Australia; UStec, a US company specializing in residential structured cabling; Kontaktor, number one for high-current circuit-breakers in Russia; and, most recently, Macse, Mexico's number one producer of metal cable management systems. Sales of these five companies should represent close to €200 million on an annual basis.

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¹ Subject to the approval of competent authorities



Key dates

- 2007 annual results: February 7, 2008
- 2008 first-quarter results: May 7, 2008
- General Meeting of Shareholders: May 22, 2008

ABOUT LEGRAND

Legrand (www.legrandelectric.com) is the world specialist in products and systems for electrical installations and information networks, offering solutions for use in residential, commercial and industrial buildings. Operating in over 60 countries with sales of €3.7 billion in 2006, it employs about 33,000 people and its catalogues list more than 130,000 products. At Legrand, innovation drives growth: with nearly 5% of sales invested in R&D every year, the Group brings out a steady stream of new, high added-value products.

Financial Communication:

Legrand
François Poisson
Tel: +33 (0)1 49 72 53 53
Fax: +33 (0)1 43 60 54 92
E-mail : francois.poisson@legrand.fr

Press Contact:

Publicis Consultants
Raphaëlle Rico
Tel: +33 (0)1 44 43 73 11
Fax: +33 (0)1 44 43 75 65
E-mail: raphaelle.rico@consultants.publicis.fr