



Limoges, January 22, 2007

**Legrand reinforces presence in home automation
with the acquisition of UStec**

- **Legrand takes control of UStec, a US firm specialized in structured wiring for homes**
- **The transaction reinforces Legrand's offering in the fast-growing home automation sector**

Following its recent acquisition of HPM in the Asia-Pacific zone, Legrand is pursuing its strategy of targeted acquisition-led growth that creates value with the acquisition of UStec in the US.

Specialized in complete solutions for Voice, Data and Image networks for residential buildings, UStec reports annual sales of approximately \$12 million.

UStec's catalog of over 500 products will round out Legrand's presence on the US home automation market, where the group is achieving growth rates of around 20%. UStec's offering, focused on the top of the range, makes it the ideal complement for OnQ, the market leader for structured wiring. Founded in 1992 and based in Rochester, New York, UStec distributes its products through a network of 750 specialized distributors.

Gilles Schnepf, Legrand's Chairman and CEO, comments: *"Following our recent acquisitions of Vantage and OnQ, and the launch of In One By Legrand, My Home and Lubnet over recent years, Legrand aims to confirm its position as one of the key players in the fast-growing home automation market, and further expand its market share in this highly promising area of business."*

**ABOUT LEGRAND**

Legrand (www.legrandelectric.com) is one of the principal worldwide specialists for products and systems for low-voltage electrical installations and data networks, providing solutions for residential, commercial and industrial buildings. With more than 130,000 catalog items and a commercial presence in more than 60 countries, the group generated revenues of €3.2 billion in 2005. With a work force of 31,000 employees and nearly 5% of its sales invested in R&D each year, the group focuses its development on innovation and a regular stream of new, high added-value products.

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