

**Legrand accelerates expansion
on emerging markets
and in audio and video entry phones
with the acquisition of HDL in Brazil**

- **Legrand announces the acquisition of HDL, no. 1 in Brazil for audio and video entry phones**
- **The acquisition reinforces Legrand's positions on emerging markets and in the audio and video entry-phone business, an essential component of value-added offerings in home automation**

Actively continuing its strategy of targeted acquisitions, Legrand today announced its third transaction for the year with the purchase of the uncontested market leader in audio and video entry phones in Brazil. The acquisition is subject to the approval of the competent authorities.

Following its recent acquisition of Estap in Turkey, the move further accelerates Legrand's development on emerging markets, which accounted for 25% of consolidated net sales in 2007. HDL rounds out Legrand's already strong positions on the fast-growing Brazilian market, where it is the leader for wiring devices, modular circuit breakers, consumer units and industrial enclosures, as well as cable management systems. More broadly, this reinforcement in Brazil, one of Legrand's key growth centers, enhances the group's multi-polar structure, thus improving its growth profile and increasing its resilience.

In addition, HDL completes Legrand's offering on the high-growth market for audio and video entry-phone systems, which represent a core home-automation application and an area where the group is already no. 1 in Europe and China. The combined know-how and market leaderships of HDL and Legrand will thus enable the group to accelerate deployment of high value-added home-automation offerings on Latin American markets.

HDL also brings its expertise and product offerings in access control, complementing Legrand's existing capacities on this promising market.

With 300 employees on two production sites — one in Manaus and the other in Itu — HDL reported a 26% rise in sales from 2006 to close to €20 million in 2007.

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Key dates

- 2008 first-quarter results: **May 7, 2008**
- General Meeting of Shareholders: **May 22, 2008**
- 2008 first-half results: **July 30, 2008**

ABOUT LEGRAND

Legrand is the global specialist in products and systems for electrical installations and information networks where people live and work. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for suppliers worldwide. Innovation for a steady flow of new products with high added value is a prime vector for growth. Backed by sound business and financial structures, Legrand is actively expanding its presence in fast-growing geographical zones and market segments that include lighting controls, energy savings and home automation, through a sustained stream of targeted, self-financed acquisitions and other initiatives. In 2007 Legrand employed 35,000 people around the globe and reported sales of €4.1 billion, including 25% in emerging markets. The company is listed on the Eurolist market of Euronext Paris and is a component stock of indexes including the SBF120, FTSE4Good and MSCI World (ISIN code FR0010307819). www.legrandelectric.com

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