



IHS TOWERS WINS TWO EMEA FINANCE AWARDS

9 June 2015; Lagos, Nigeria: IHS Towers (“IHS”), the largest mobile telecommunications infrastructure provider in Europe, Africa and the Middle East, has won EMEA Finance’s best telecoms deal in EMEA award and the best syndicated loan in EMEA award.

IHS won the best telecoms deal award in relation to its US\$2.6 billion capital raise in 2014. The fundraising has provided IHS with a larger platform to invest in acquisitions, new and existing infrastructure and to develop IHS’s advanced Network Operating Centre in Nigeria.

The best syndicated loan award was for the US\$800 million syndicated loan completion. The funding will be applied to recent acquisitions of towers from MTN and Etisalat Nigeria, after which IHS will own over 23,000 towers in Africa.

Since 2001, IHS has secured over US\$5.2 billion in debt and equity from investors, including private-equity firm Emerging Capital Partners and French investment firm Wendel, the International Finance Corporation and Goldman Sachs. This has been used to finance its acquisition of over 15,000 telecom towers in countries such as Nigeria, Côte d’Ivoire, Cameroon, Zambia and Rwanda.

Issam Darwish, Executive Vice Chairman & Group CEO of IHS, said:

“The award follows in the wake of one of the strongest years in IHS’s history. With over 23,000 towers in the portfolio across Africa, IHS has become one of the largest independent tower companies in the world and is a critical enabler to Africa’s continued economic growth. We are delighted to receive this award and for the team to be recognized for its hard work and dedication to delivering the best value for mobile operators in Africa.”

In 2013, EMEA Finance Magazine awarded IHS the ‘Best Structured Finance Deal in Africa’ for securing US\$202 million of financing split between Cameroon and Côte d’Ivoire.



This is the eighth year that EMEA Finance Magazine has run the Achievement Awards, covering capital market transactions across Africa. The awards recognise excellence in deal-making, highlighting outstanding deals as well as the companies, financiers and advisers behind them.

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About IHS Towers

IHS Towers is the largest mobile telecommunications infrastructure provider in Africa. Founded in 2001, IHS provides services across the full tower value chain – colocation on owned towers, deployment and managed services. Today IHS Towers has operations in Nigeria, Cameroon, Côte d'Ivoire, Zambia and Rwanda. Following the recent acquisitions of MTN and Etisalat's tower portfolios in Nigeria, IHS owns over 23,000 towers in Africa.

For more information, visit: www.ihstowers.com

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