# Full-Year 2021 results



#### March 18, 2022



**—** 2021 Highlights - 1/2

# Strong performance of portfolio companies

- Consolidated net sales for 2021 of €7.5bn, up +9.8% overall and up +10.2% organically
- High levels of margins

Active portfolio management

- Significant investments in two companies (Tarkett & ACAMS)
- Disposal of Cromology and IPO of IHS
- c.€640m in capital deployed or committed LTM (Tarkett, Wendel Lab, share buybacks, ACAMS)

**ESG** acceleration

- Extra-financial ratings improved
- Portfolio companies
   roadmap deployment

— 2021 Highlights - 2/2

NAV close to historical high

- NAV €188.1, up +20.1%<sup>(1)</sup>
   YoY
- +27% excluding HIS IPO aftermarket

Solid financial structure

- Ample liquidity and 4.3%  $LTV^{(2)}$
- Low leverage across
   portfolio companies overall
- Make-whole redemption of bonds in 2021 and 2022



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## Beginning of 2018<sup>(1)</sup>



(1) NAV as of March 7, 2018

## €812 million returned to shareholders €1,553 million

#### of capital deployed or committed Since 2018

#### Disposal of 6 small assets:

Mecatherm, Saham, NOP, CSP Technologies, PlaYce, Tsebo

Disposal of Allied Universal, Cromology, Saint-Gobain and a block of €400m of Bureau Veritas

#### Acquisitions:

Equity reinjection in portfolio companies

Investments in CPI in 2019. Tarkett in 2021, ACAMS in 2022 and Wendel Lab

## Today

### 7 companies in portfolio:

Refocused on larger assets & more growth



**ONGOING DEPLOYMENT** OF OUR 2021-2024 ROADMAP









Ranked most transparent company of the SBF120 index at the 2021 Labrador Grand Prix de la Transparence (Top 3 for Chart of Ethics and ESG information) Won the AGEFI award for Gender Diversity in Governing Bodies

(1) This ratio is based either on the turnover taxonomy eligibility ratio (for Stahl), or on other ratios measuring the contribution to environmental or social objectives other than exclusively climate change mitigation and adaptation (environmental objectives currently covered by the EU taxonomy)

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ESG : our companies are successfully deploying their roadmaps, strategies and product offerings

	% <sup>(1)</sup> of total sales associated with products and services with environmental or social added-value	Achievements & highlights
Bureau Veritas	BV Green line: <b>52%</b>	Platinum Ecovadis medal Inclusion in CAC40 ESG index Launch of CLARITY solution
Constantia Flexibles	Recyclable packaging offering: <b>55% <sup>(2)</sup></b>	Ecovadis Gold medal -4th time in a row CDP A-list Ecolutions is ramping up
Stahl	Water-based solutions-Eligibile to EU Taxonomy: <b>57%</b>	Upgraded to Ecovadis Gold medal Committed to defining a carbon emissions reduction objective approved by SBTi
Crisis Prevention Institute	Training improving safety of individuals: <b>100%</b>	Structuring of ESG roadmap

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(2) Estimated % of 2020 sales

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This ratio is based either on the revenue taxonomy eligibility ratio (for Stahl), or on other ratios measuring the contribution to environmental or social objectives other than exclusively climate change mitigation and adaptation (environmental objectives currently covered by the EU taxonomy)
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## Performance of Group companies

FY 2021 - Figures include IFRS 16, unless otherwise specified



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#### — Bureau Veritas





- Revenues of €5.0bn, up 8.3% year-on-year
- Organic growth reached +9.4%, and +2.5% in Q4 (impacted by the cyber-attack in November 2021)
  - All 6 divisions posted organic growth with >50% of the portfolio (including Consumer Products, Certification, and Buildings & Infrastructure) posting a strong recovery, up +13.3% organically on average.
  - Organic growth stood at +3.1% against 2019
- +0.1% of external growth was a positive reflecting the impact from prior-year disposals offset by the six bolt-on acquisitions realized in the year 2021, -1.2% FX impact
- BV Green Line of services and solutions dedicated to Sustainability representing 52% of total Group sales in 2021
- Launch of an ESG solution: with Clarity, Bureau Veritas enables companies to bring transparency and credibility to their ESG commitments
- Adjusted operating margin up 273bps to 16.1%<sup>(1)</sup>
- Strong free cash flow representing 12.1% of Group revenue
- Adjusted Net debt / EBITDA ratio further reduced YoY to 1.10x<sup>(2)</sup> from 1.80x
- Proposing dividend in 2022: €0.53 per share<sup>(3)</sup>, +47.2% YoY, paid in cash

#### 2022 outlook disclosed by Bureau Veritas in February

Based on a healthy sales pipeline and the significant growth opportunities related to Sustainability, and assuming there are no severe lockdowns in its main countries of operation due to Covid-19, for the full year 2022 Bureau Veritas expects to:

- Achieve mid-single-digit organic revenue growth;
- Improve the adjusted operating margin;
- Generate sustained strong cash flow, with a cash conversion above 90%

#### Renewal of the term of office of Didier Michaud-Daniel, CEO of Bureau Veritas and appointment of Hinda Gharbi as COO

Including IFRS 16.

Adjusted net financial debt / EBITDA adjusted for all businesses acquired over the past 12 months, as defined for the Group's covenants calculation. Covenants' calculation defined contractually and excluding IFRS 16
 Proposed dividend, subject to Shareholders' Meeting approval on June 24, 2022

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#### Tarkett





#### Revenues of €2.8bn, up 6.0% year-on-year,

• Organic growth reached +6.4%, or +8.0% % including price increases in the CIS region implemented to counter inflation in procurement costs

#### Adjusted EBITDA of €229.0m in 2021 down 17.6% YoY,

- Unprecedented increases in purchasing costs: €178 million as compared with 2020, in line with the estimates given in Q3, of which €93 million offset by increases in sale prices
- Further reduction of cost structure : €65m savings in 2021, leading to €143m cost savings since 2019, surpassing the objective of €120m over 4 years
- 8.2% EBITDA margin (-240bps YoY)

#### Net financial debt nearly stable at €475.7m at the end of December 2021 (+0.4% YoY)

- Tarkett SA financial leverage<sup>(1)</sup> @2.1x. Tarkett Participation leverage @3.6x.
- Significant amount of liquidity: €628.7m, including un-drawn RCF of €350m

Positive free cash flow of €20m, despite the increase in working capital requirement resulting from a higher activity level and raw materials inflation

Net profit for 2021 was €15.1m, for earnings per share on a fully diluted basis of €0.23.

#### 2022 Outlook

At the beginning of the year, Tarkett expected continued volume growth and further inflation in purchasing costs (€220m) to be offset by additional selling price increases.

The situation in Russia and Ukraine has implications on the activities of the Group in the CIS region and its overall performance, although it is too early to assess the impact. Russia represents c.10% of Tarkett's combined net sales in 2021. Safety of employees who can be exposed to the conflict is a key priority.

Tarkett represented c.1.9% of Wendel's Gross Asset Value (valued with 20 days average share price as of December 31, 2021).







#### New CEO, Maarten Heijbroek, joined on July 1st, 2021

#### Strong +24.2% sales rebound

- Organic growth was +25.4% while FX had a negative impact (-1.2%).
- Growth was strong across all regions and end-markets. In particular, Stahl's automotive business rebounded significantly vs. FY2020, although was impacted in H2 from the automotive supply chain disruptions.

#### Solid EBITDA margin at 21.6%

- In 2021, EBITDA<sup>(1)</sup> totaled €179.9 million, up 18.2% vs. FY2020
- While Stahl was able to largely maintain a low level of fixed costs (below FY2019), variable costs suffered from the unprecedented increase in raw material prices and other input costs, especially from H2 onwards, which led to a deterioration of EBITDA margin.
- Price increase measures have been implemented, across the Leather Chemicals and Performance Coatings divisions, although the full effect of these is not yet reflected in FY2021 numbers. In addition, the Company will continue to monitor closely the continuous rise of input costs (raw materials, freight services and energy) and take appropriate measures, if required, to preserve its profitability.

## Further improvement of net debt to EBITDA ratio to $0.8^{(3)}$ x EBITDA (vs 1.7x end of 2020), benefiting from good cash conversion

Stahl's net debt<sup>(2)</sup> totaled €176.2 million at the end of FY2021, a €68.8 million reduction vs. FY2020

#### **ESG** performance

- Gold rating from EcoVadis, placing it within the top 5% of companies assessed by EcoVadis
- In November 2021, Stahl announced that during 2022 it will extend its GHG reduction targets to cover Scope 3 emissions.

(1) EBITDA including IFRS 16 impacts, EBITDA excluding IFRS 16 stands at €176.8m

(2) Net debt including IFRS 16 impacts, Net debt excluding IFRS 16 stood at €161.3m

(3) Leverage ratio in accordance with financing documentation

### Constantia Flexibles



Sales, €m



## Encouraging 2021 topline performance: +6.5% growth driven by +4.2% organic growth and Propak acquisition (+3.2% scope effect, -0.9% FX)

- Consumer end market, up +6.1 % was partially offset by the -1.3% of the decline in sales of the Pharma industry since the activity was affected by lockdown-induced mild flu and cold season
- Indian market has remained very challenging in the light of a 2nd lockdown and a very competitive environment with significant price pressure

#### EBITDA up +6.1% and margin remarkably maintained at 12.5%, down 10bps <sup>(1)</sup>

- BITDA was up +6.1% to €201.0m in spite of increasing raw material, freight, and energy costs
- Quick adjustment of selling prices to customers
- Increase also results from the new cost reduction initiatives program since the beginning of the year

#### Cash generation profile structurally improved, above its historical average : leverage @1.8x EBITDA <sup>(3)</sup>

- Increased focus on capex rationalization and management of working capital
- Adequate headroom to covenant level of 3.75x, and the company had ample liquidity as of end of December

#### Propak acquisition by Constantia Flexibles (€120 million of EV, 6.4x 2020 actual EBITDA)

 Located in Dücze in Turkey, Propak is a leading player in the European packaging industry for the snacks market

#### ESG

- In 2021, Constantia Flexibles continued its efforts to improve the performance of its processes and products relating to sustainable issues
- Positive momentum for the EcoLutions project

#### Outlook

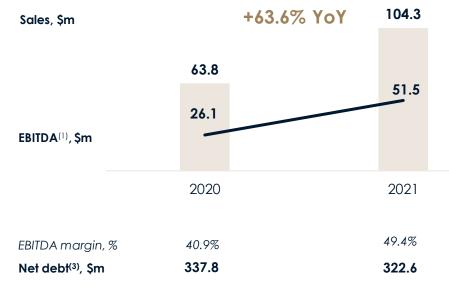
- Constantia is carefully managing the raw material prices' increases and availability and in particular the aluminum focusing its efforts on preserving the profitability to the extent possible
- Progress in implementing its Vision 2025 strategy with a return to organic growth and an acceleration of internal performance improvement measures (Target of EBITDA margin ≥14% by 2025)

(2) Net debt excluding IFRS 16 impacts stands at €363.2m
 (3) Leverage as per credit documentation. excluding IFRS 16

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### Crisis Prevention Institute (CPI)





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## 2021 total sales passed the \$100M mark for the first time, thanks to a total growth of +63.6% compared to 2020 and +18.9% versus 2019 (+58.8% organic growth, + 3.0% related to 2020 PPA, + 1.8% FX)

- Recoveries in attendance aided by CPI's adaptation to virtual training
- Overall new Certified Instructors (CI) and renewal volumes above 2019 levels
- Successful new program launches including specialty topics such as Trauma, Autism, and Advanced Physical Skills
- Virtual Learner Material sales (c.46% of total sales) continued to expand in share, with yearto-date e-learning delivery representing 35% of total Learner Material volumes, above the 30% and 11% levels in 2020 and 2019

#### EBITDA up +97.3% and margin stands at record high of 49.4% <sup>(1)</sup>

- EBITDA up +97.3% YoY<sup>(1)</sup>
- This strong growth of profitability was primarily induced from the flow-through of higher sales to earnings, as well as effective cost management
- Also, CPI slightly benefited from temporary timing differences related to corporate expenditures and recruitments

## CPI's leverage<sup>(2)</sup> level at 6.0x, well below the 10.5x FY21 covenant, and below the leverage at acquisition by Wendel in 2019

- The overall heightened level of activity, combined with effective cost management, has led to continued deleveraging over the past few months
- Net debt of \$322.6m<sup>(3)</sup>, down 4.5% versus prior year

Early 2022, CPI has managed well through the Omicron COVID surge with a minimal number of onsite programs being pushed out to Q2. Throughout 2022 CPI expects to expand in its existing markets, diversify its geographical footprint and broaden its digitization offerings.



EBITDA is including IFRS 16 impacts; Excluding IFRS 16, 2021 EBITDA is \$50.4 million.
 As per credit definition
 Net debt is including IFRS 16 impacts; Excluding IFRS 16 FY2021 net debt is \$318.6 million

### ACAMS acquisition – A primary situation and corporate carve-out



ACAMS MEMBERSHIP

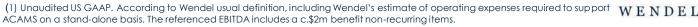


On March 10, Wendel **completed the acquisition of ACAMS** (Association of Certified Anti-Money Laundering Specialists), **the world's largest membership organization dedicated to fighting financial crime**.

Wendel invested \$338 million of equity for a c.98% interest in the Company.

• Over its 20-year history, ACAMS developed a **knowledge of global financial criminal activity and the corresponding regulatory framework** that help clients to remain at the **forefront of compliance regulations** 

- Certified Anti-Money Laundering Specialist ("CAMS") certification and global membership is recognized as the gold standard by institutions, governments and regulators worldwide
- The Company serves **public and private sector organizations in 175 juridictions**, primarily **banks** and **other financial institutions and with 40% of revenues derived from the US**
- LTM Sept. 2021 revenue of \$83m ; EBITDA<sup>(1)</sup> of \$18m
- Wendel mission-driven company fitting with Wendel values
- ACAMS fits Wendel's 2024 capital deployment roadmap:
  - Growing & Resilient business, with organic & external growth opportunities
  - Market leader, with robust barriers to entry
  - Strong cash flow generation profile
  - Controlled investment



## An overall impressive deleveraging

		-		
	Net debt to EBITDA <sup>(1)</sup> (as of Dec. 31, 2019)	Net debt to EBITDA(1) (as of Dec. 31, 2020)	Net debt to EBITDA(1) (as of Dec. 31, 2021)	Net debt (as of Dec. 31, 2021 including IFRS 16)
Bureau Veritas	1.9x	1.8x	1.1x <sup>(2)</sup>	€1,051m
Constantia Flexibles	2.0x	1.8x	1.8x	€400m
Stahl	1.9x	1.7x	0.8x	€176m
CPI	7.2x	11.5x	6.0x <sup>(3)</sup>	\$323m
IHS	2.0x	2.4x	2.2x	\$2,069m
Tarkett		1.7x	2.1× <sup>(4)</sup>	€476m
ACAMS <sup>(5)</sup>	-	-	6.5x <sup>(5)</sup>	\$148m <sup>(5)</sup>

(1) As per credit documentation.

(2) It is the lowest level since Bureau Veritas IPO in 2007

- (3) Well below the 10.5x FY21 covenant and below the leverage at acquisition by Wendel in 2019
- (4) Leverage at Tarkett level. Total consolidated debt at Tarkett Participation stands at €717m and leverage at 3.6x
- (5) Acquisition signed on March 10, 2022. Net debt and leverage are pro forma for transaction closed. Net debt does not include IFRS 16.

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#### — Portfolio exposure to Russia & Ukraine

Wendel is paying close attention to the evolution of the situation in Ukraine and its potential consequences, as the most material financial impact could come from an increase of our companies' cost structures, raw materials prices, supply chain and wages inflation, if these are not passed on sufficiently quickly in sales prices, as our companies were generally able to do in 2021.

Wendel direct economical exposure to Russia and Ukraine is limited at c.1%  $^{(1)}$ 

Security of employees exposed to the conflict is a key priority

Enterprise value exposure of Group companies, according to the breakdown of 2021 revenues. Enterprise values are based on NAV calculations as of December 31. 2021
 GAV: Gross Asset Value, as computed in Wendel's NAV as of December 31, 2021

### The Group direct exposure to Russia and Ukraine, through its companies

2021 Russia & Ukraine sales (% total sales)
<1%
0%
c.10%
<5%
c.1%
c.0%
c.0%

### Wendel Lab is ramping up



Source investment opportunities in VC and Growth, through funds and direct equity, for which we have no/ limited direct access so far



Diversify and support companies with higher growth profiles



Build intelligence and expertise on disruptive technological and digital trends

Develop an ecosystem of innovative partners to create synergies with our portfolio companies

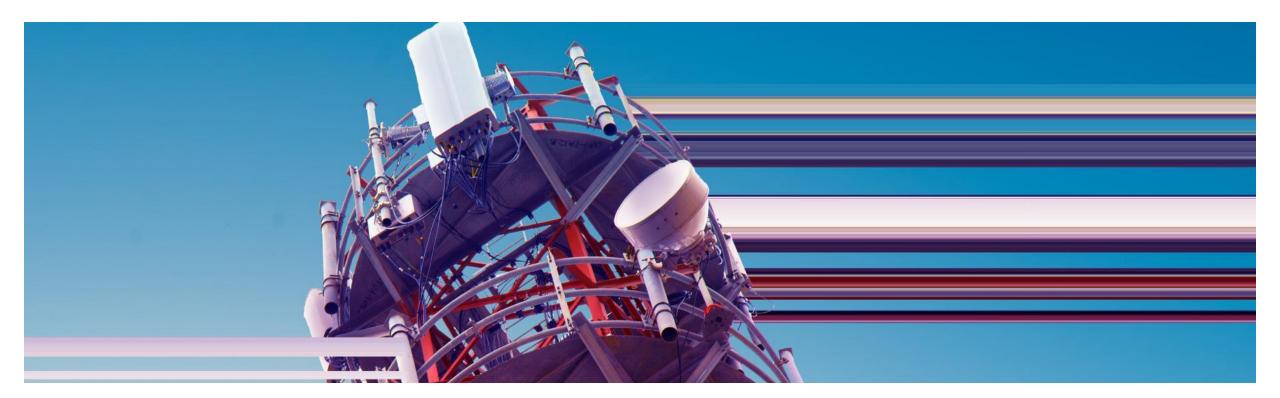
Funds, co-investments & direct growth COMBINED TARGET: c.5 to 10% of NAV exposure by 2024 In 2021:**€49m of new capital** has been committed to funds **Total commitments of €115m** as of Dec. 2021, of which c. 70% have already been called

#### New developments in 2022

- Jérôme Michiels, EVP & CFO, now also heads the Wendel Lab
  - Direct investments: a new team has been set up
  - Funds & funds of funds: additional commitments of €21m in Q12022

## Wendel financials

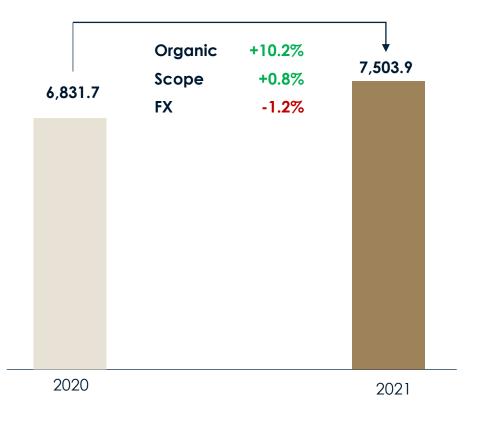
Full-Year 2021



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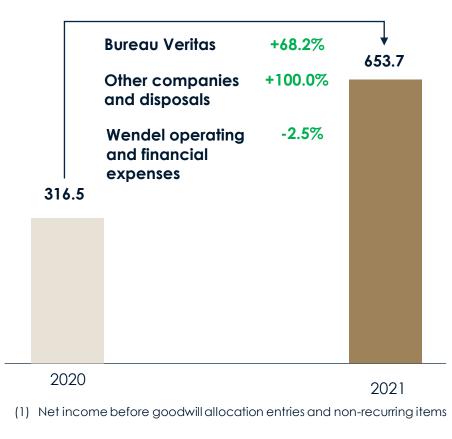
#### Consolidated sales (in €m)

+9.8%



#### Net income from operations (in $\in$ m) <sup>(1)</sup>

## +106.5%



in millions of euros	2020	2021
Contribution from subsidiaries	430.7	765.0
Financial & operating expenses and taxes	(114.2)	(111.3)
Net income from operations <sup>(1)</sup>	316.5	653.7
Non-recurring income	(105.7)	846.3 🔶
Impairment and impact of goodwill allocation	(441.8)	(123.6) 🔶
Total net income (loss)	(231.0)	1,376.4
Net income. Group share	(264.1)	1,046.9

#### In 2021:

€913m of capital gain due to the accounting treatment of the deconsolidation of IHS Towers following its IPO <sup>(2)</sup>

#### | In 2020:

Strong impact of the COVID-19 crisis and the disposal of Tsebo for a nominal amount

(1) Net income before goodwill allocation entries and non-recurring items

(2) Post listing, Wendel does not have significant influence anymore, as no Wendel employee seats on the Supervisory Board and the shareholders agreement has been updated for the public status of IHS. As per IFRS, from an accounting perspective, the listing of IHS has been treated as an "exit" from the equity method investment generating a  $\leq$ 913 million capital gain (corresponding to the difference between the IPO value and the net book value in Wendel's financial statements), despite Wendel not having sold any share of IHS. As a result, IHS Towers has been accounted for as a financial asset at fair value since the IPO, with changes in value being booked in equity. Following the share price drop between the IPO and December 31, 2021, a loss of  $\leq$ 357m has been booked in equity.

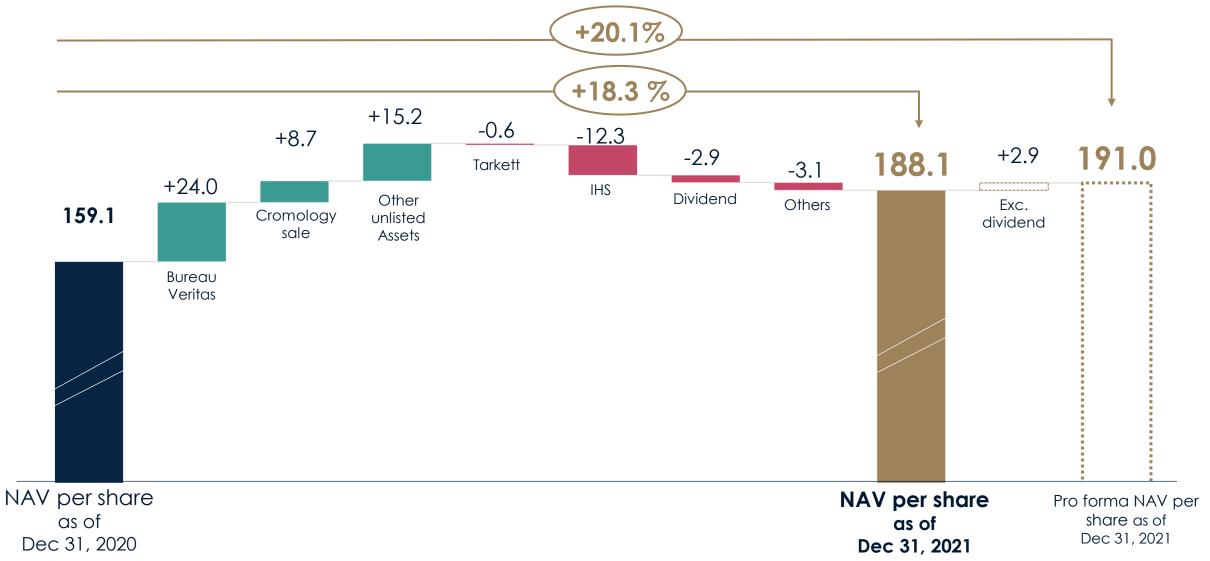
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## **Net Asset Value & Return to Shareholders**



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### — Net Asset Value bridge for 2021



As a reminder, Net Asset Value is a short-term valuation of the Group's assets. It does not take into account any control premiums, illiquidity or initial public offering discounts; similarly, aggregates used in the valuation of unlisted assets are not adjusted from potential additional costs arising from a stock market listing. According to the methodology, the samples of the listed are reviewed at least once a year when when required for relevance purpose.

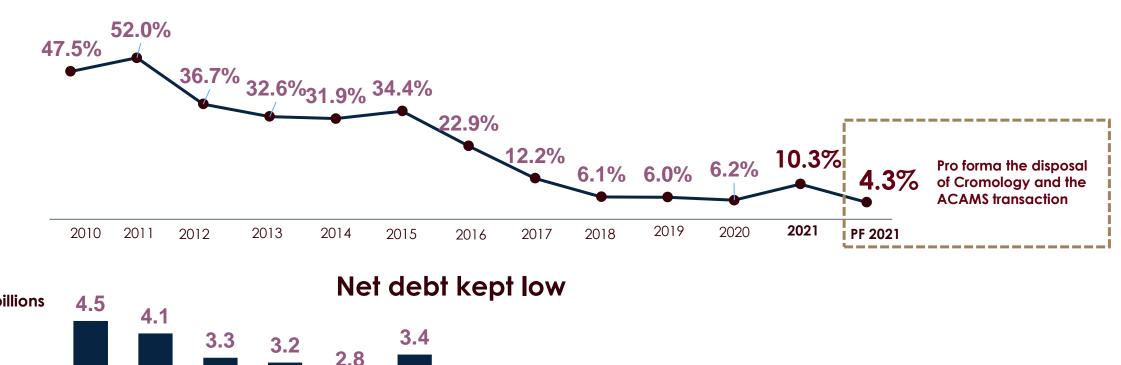
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#### - Leverage – Net debt at low level and strong resilience of LTV



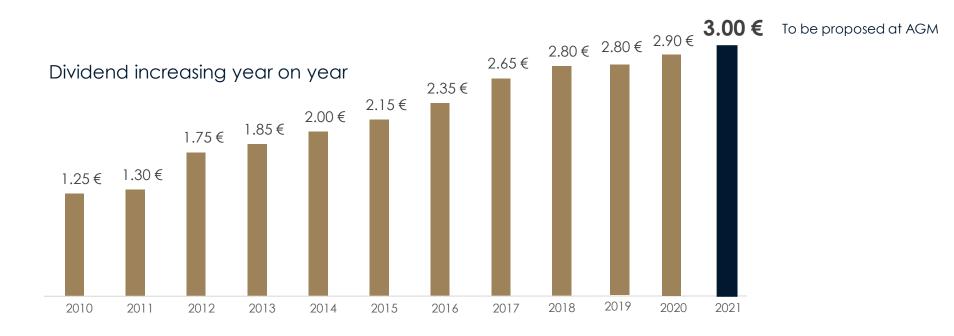
#### Improved LTV



#### Dividend

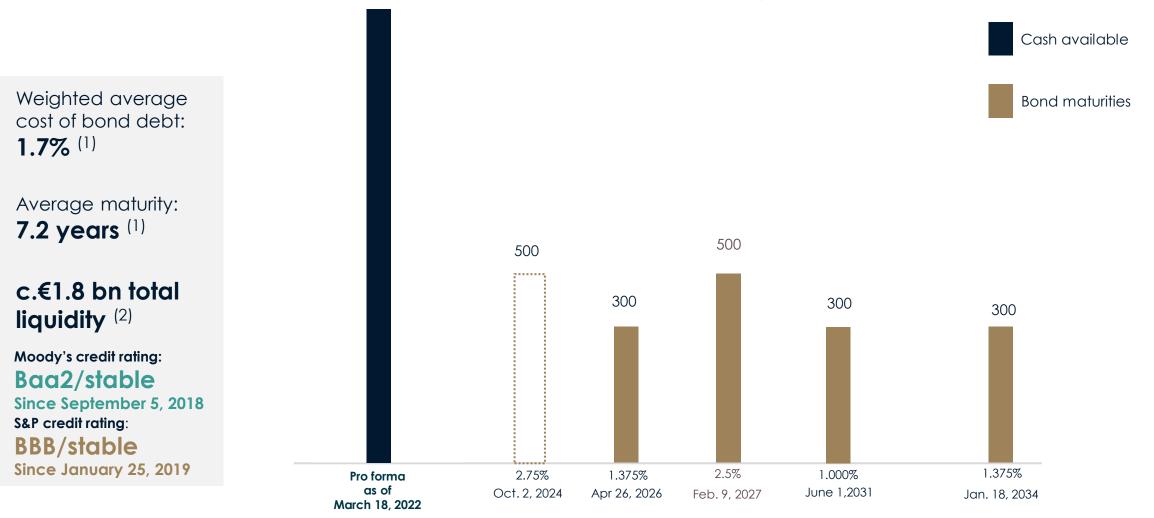


## Proposing a €3.00 per share dividend, up 3.4%



In euros per share, ordinary dividend

The 2011 ordinary dividend included an exceptional distribution of 1 Legrand share for every 50 Wendel shares held.



c.€1 bn cash<sup>(2)</sup> + €750m undrawn credit facility Oct. 2024

- (1) Pro forma the repurchase announced on March 18, 2022, and to be executed in 30 days, of the bonds maturing in October 2024 with outstanding principal of €500 million (ISIN FR0012199156) and bearing interest at 2.750%.
- (2) Total liquidity of €1.4 billion as of December 30, 2021, including €650 million of cash and a €750 million committed credit facility (fully undrawn). Proforma the issuance of €300 million in January 2022, the disposal of Cromology, the ACAMS acquisition and the early repayment in whole of the bond maturing in October 2024, total liquidity would stand at c.€1.8 billion

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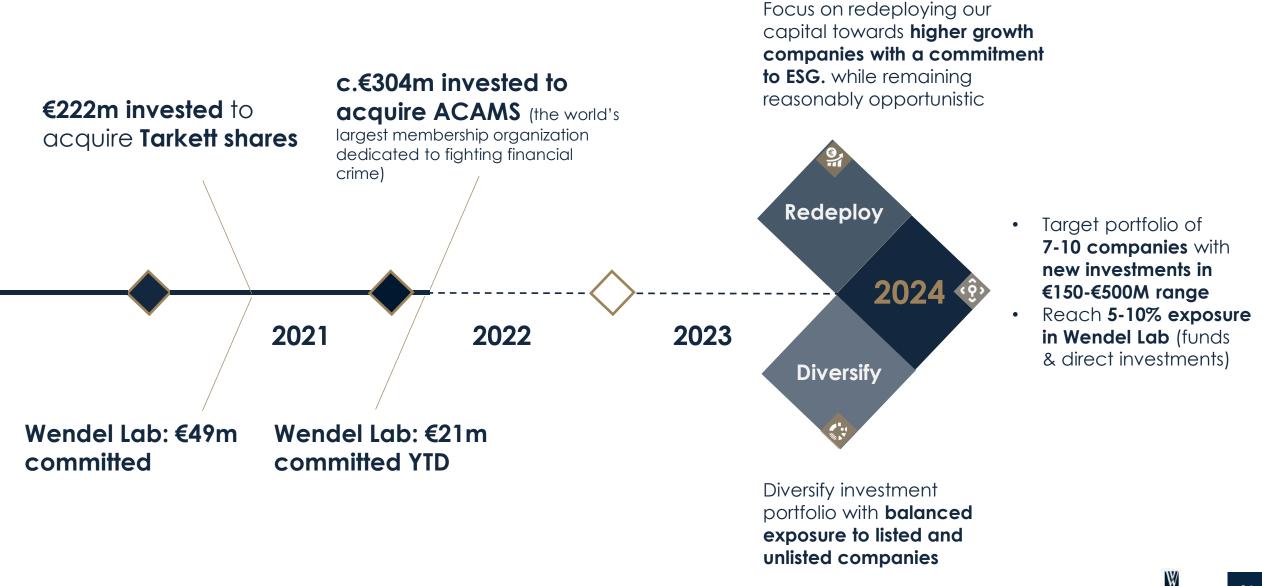
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## 2024 Roadmap & Investment Strategy



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### - Wendel's portfolio in 2024



# Key takeaways



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### — Wendel is executing its 2021-2024 roadmap



Good performance of portfolio companies



2 new companies in portfolio Wendel Lab is ramping up



Regular and measurable progress on ESG



Strong balance sheets,

providing capacity to face headwinds and to seize growth opportunities



Paying a regular and growing dividend year on year and opportunistically buying back shares

## **Q&A** session



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## Appendix 1



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### — NAV of €188.1 as of December 31, 2021

(in millions of euros)			Dec. 31, 2021
Listed equity investments	Number of shares	Share price <sup>(1)</sup>	5,559
• Bureau Veritas	160.8 million	€28.7	4,616
• IHS	63.0 million	\$13.5	748
• Tarkett		€18.6	195
Investments in unlisted assets <sup>(2)</sup>			3,732
Other assets and liabilities of Wendel an	d holding companies <sup>(3)</sup>		97
Cash and marketable securities <sup>(4)</sup>			650
Gross asset value			10,038
Wendel bond debt			-1,619
Net asset value			8,419
Of which net debt			-969
Number of shares <sup>(5)</sup>			44,747,943
Net asset value per share			€188.1
Wendel's 20 days share price average			€102.3
Premium (discount) on NAV			-45.6%

(1) Last 20 trading days average as of December 31, 2021

(2) Investments in non-publicly traded companies (Stahl, Constantia Flexibles, Cromology, Crisis Prevention Institute, indirect investments). Aggregates retained for the calculation exclude the impact of IFRS 16,

(3) Of which 1,116,456 treasury shares as of December 31, 2021

(4) Cash position and financial assets of Wendel & holdings. As of December 31, 2021, this comprises € 0.4 bn of cash and cash equivalents and € 0.3 bn short term financial investment.

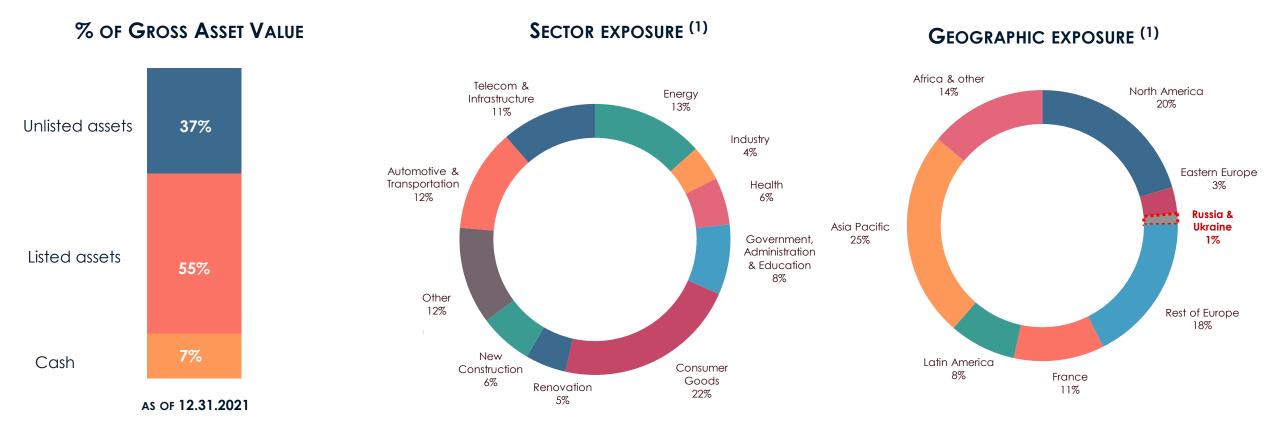
Assets and liabilities denominated in currencies other than the euro have been converted at exchange rates prevailing on the date of the NAV calculation.

If co-investment and managements LTIP conditions are realized, subsequent dilutive effects on Wendel's economic ownership will be accounted for in NAV calculations. See page 360 of the 2020 Registration Document

	Sales	Δ	Organic growth	EBITDA, Op. profit for BVI <sup>(1)</sup>	Margin
Bureau Veritas	4,981.1	+8.3%	+9.4%	€801.8	16.1%
Constantia Flexibles	€1,603.4m	+6.5%	+4.2%	€201.0m	12.5%
Crisis Prevention Institute	\$104.3m	+63.6%	+58.8%	\$51.5	49.4%
IHS	\$1,579.7m	+12.6%	+16.1%	\$926.4m	58.6%
Stahl	€831.3m	+24.2%	+25.4%	€179.9m	21.6%
Tarkett	€2,792.1m	+6.0%	+6.4%	€229.0m	8.2%

(1) EBIT and EBITDA before goodwill allocation entries, management fees, and non-recurring items. **Including IFRS 16 impacts** Financing documentation may include specific definitions of EBIT & EBITDA.

### — Balanced exposure to geographies and sectors



(1) Enterprise value exposure of Group companies, according to the breakdown of 2021 revenues. Enterprise values are based on NAV calculations as of December 31, 2021

## Appendix 2

#### Financial information as of Dec. 31, 2021



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in millions of euros	2020	2021	Δ	Organic <b>A</b>
Bureau Veritas	4,601.0	4,981.1	+8.3%	+9.4%
Constantia Flexibles	1,505.3	1,603.4	+6.5%	+4.2%
Stahl	669.4	831.3	+24.2%	+25.4%
	56.0	88.2	+57.6%	+58.8%
Consolidated sales <sup>(2)</sup>	6,831.7	7,503.9	+9.8%	+10.2%

(1) The PPA effect corresponds to the PPA restatement impact of \$ -1.9M booked in Q4 2020.

(2) Comparable sales for 12 months 2020 represent €6,831.6M vs. 2020 published sales of €7,459.2M. The difference of €627.6M corresponds to sales of Cromology group, classified as asset held for sale in accordance with IFRS 5. The contribution of this portfolio company has been reclassified in "Net income from discontinued operations and operations held for sale".

### - FY 2021 sales of companies accounted for by the equity method

in millions of euros	2020	2021	Δ	Organic <b>D</b>
Tarkett	n.a.	1,530.9	+9.7%	+6.5%

(1) Tarkett accounts has been consolidated since July 7, 2021. The published figures correspond to sales of the second-half of 2021.

— IFRS 16 - Summary table of main aggregates before and after the application of IFRS 16

	Sal	es		EBITDA (E	BIT for IHS)		Net	debt
(in millions)	FY 2020	FY 2021	FY 2020 excluding IFRS 16	FY 2020 including IFRS 16	FY 2021 excluding IFRS 16	FY 2021 including IFRS 16	FY 2021 excluding IFRS 16	FY 2021 including IFRS 16
Stahl	€669.4	€831.3	€149.1	€152.3	€176.8	€179.9	€161.3	€176.2
Constantia Flexibles	€1,505.3	€1,603.4	€174.8	€189.4	€191.4	€201.0	€363.2	€400.3
CPI	\$63.8	\$104.3	\$25.1	\$26.1	\$50.4	\$51.5	\$318.6	\$322.6

## — Net income from operations

In millions of euros	2020	2021
Bureau Veritas	302.8	509.2
Stahl	78.3	113.9
Constantia Flexibles	49.5	50.9
Cromology	15.6	52.4
Tsebo	-7.6	
CPI	-2.6	7.8
Tarkett (equity accounted)	-	3.0
IHS (equity accounted)	-5.3	27.7
Total contribution from Group companies	430.7	765.0
of which Group share	191.5	367.4
Total operating expenses	-64.8	-73.8
Total financial expense	-49.4	-37.5
Net income from operations	316.4	653.7
of which Group share	77.3	256.2

#### — Consolidated income statement

In millions of euros	2020	2021
Net sales	6 831.7	7 503.9
Other income from operations	6.2	9.6
Operating expenses	-6 358.1	-6 708.7
Net gain (loss) on sale of assets	-28.2	4.3
Asset impairment	-170.5	-0.7
Other income and expenses	-18.6	-0.8
Operating income	262.4	807.6
Income from cash and cash equivalents	9.1	8.2
Finance costs, gross	-231.8	-174.0
Finance costs, net	-222.7	-165.8
Other financial income and expense	1.3	9.4
Tax expense	-115.6	-232.0
Net income (loss) from equity-method investments	-63.3	919.5
Net income from continuing operations	-137.8	1,338.6
Net income from discontinued operations and operations held for sale	-93.1	37.7
Net income	-231.0	1,376.4
Net income – non controlling interests	33.1	329.5
Net income – Group share	-264.1	1,046.9

In accordance with IFRS 5 "Non-current assets held for sale and discontinued operations," the contribution of Cromology to 2021 and 2020 net income has been reclassified to a single line in the income statement: "Net income from discontinued operations and operations held for sale." See Notes 4 "Changes in scope of consolidation" and 19 "Discontinued operations and operations held for sale." See Notes 4 "Changes in scope of consolidation" and 19 "Discontinued operations and operations held for sale."

#### — Consolidated balance sheet

In millions of euros	12/31/2021	12/31/2020	In millions of eu
Goodwill	3,510.6	3,488.6	Share capit
Intangible assets. net	1,536.4	1,692.3	Premiums Retained e
Property. plant & equipment. net	1,092.4	1,109.0	Net income
Property. plant and equipment under operating leases	428.0	530.5	
Non-current financial assets	1,184.8	320.8	Non-contro
Pledged cash and cash equivalents	0.5	0.4	Total sharehol
Equity-method investments	215.8	225.2	Provisions
Deferred tax assets	167.5	206.6	Financial d
otal non-current assets	8,136.0	7,573.4	Operating Other finar
Assets of operations held for sale	834.0	8.3	Deferred to Total non-curr
Inventories	480.7	416.4	Liabilities of op
Trade receivables	1,519.5	1,375.3	
Contract assets (net)	307.9	232.1	Provisions Financial d
Other current assets	305.7	327.5	Operating
Current income tax	52.8	61.0	Other finar
Other current financial assets	314.6	311.9	Trade payo
Cash and cash equivalents	2,231.8	2,900.3	Other curre Current inc
otal current assets	5,213.1	5,624.6	Total current li
otal assets	14,183.1	13,206.3	Total liabilities

In millions of euros	12/31/2021	12/31/2020		
Share capital	179,0	178,9		
Premiums	57,5	55.3		
Retained earnings & other reserves	1,317.9	2,033.6		
Net income for the year - Group share	1,046.9	-264.1		
	2,601.4	2,003.7		
Non-controlling interests	1,587.5	1,283.8		
Total shareholders' equity	4,188.9	3,287.5		
Provisions	372.7	453.4		
Financial debt	5,261.8	5,312.9		
Operating lease liabilities	353.6	448.4		
Other financial liabilities	364.7	283.9		
Deferred tax liabilities	346.8	396.7		
Total non-current liabilities	6,699.6	6,895.3		
Liabilities of operations held for sale	491.6	-		
Provisions	5.1	6.1		
Financial debt	201.3	••••		
Operating lease liabilities	118.2	134.4		
Other financial liabilities	223.8	179.5		
Trade payables	1,012.1	862.0		
Other current liabilities	1,123.9	1,053		
Current income tax	1,123.7	1,035		
Total current liabilities	2,803.2	3,023.6		
Total liabilities and shareholders' equity	14,183.1	13,206.3		

In accordance with IFRS 5 "Non-current assets held for sale and discontinued operations", the investment in Cromology has been reclassified as "Assets and liabilities of discontinued operations or held for sale" at September 30, 2021. See Notes 4 "Changes in scope of consolidation" and 19 "Discontinued operations and operations held for sale".

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#### — Conversion from accounting presentation to economic presentation

in millions d'euros	Bureau Veritas	Constantia Flexibles	Cromology	Stahl	CPI	Equity-n investr I <b>HS</b>	nents	Wendel & Holdings	Group total
Net income from operations						IHS	Tarkett		
Net sales	4 981.1	1 603.4	-	831.3	88.2				7 503.9
EBITDA <sup>(1)</sup>	N/A	201.0	-	179.9	43.6				
Adjusted operating income <sup>(1)</sup>	801.8	82.1	-	153.2	35.7				1 072.8
Other recurring operating items		2.0	-	1.5	0.4				
Operating income	801.8	84.1	-	154.7	36.1			-73.8	1 002.9
Finance costs. net	-73.6	-14.0	-	-14.6	-24.4			-33.7	-160.4
Other financial income and expense	0.4	-1.7	-	14.3	-0.2			-3.9	8.9
Tax expense	-219.3	-17.5	-	-40.4	-3.8			-	-281.0
Share in net income of equity-method investments	-	-	-	-	-	27.7	3.0	-	30.7
Net income from discontinued operations and operations held			52.4						52.4
for sale	-	-	52.4	-	-			-	52.4
Net income from operations	509.2	50.9	52.4	113.9	7.8	27.7	3.0	-111.3	653.7
Net income from operations – non-controlling interests	337.9	20.2	2.7	36.5	0.3	-	-	-	397.5
Net income from operations – Group share	171.4	30.8	49.7	77.4	7.5	27.7	3.0	-111.3	256.2
Non-recurring income									
Operating income	-83.0	-50.7	-	-23.2	-18.4			-18 .0 <sup>(2)</sup>	-193.2
Net financial expense(income)	-	-2.5	-	-30.6 <sup>(5)</sup>	-			24.5 <sup>(3)</sup>	-8.6
Tax expense	20.0	12.9	-	13.7	6.0			-	52.6
Share in net income of equity-method investments	-	-	-	-	-	-18.8	-5.9	913.5 <sup>(4)</sup>	888.9
Net income from discontinued operations and operations held for sale	-	-	-17.5	0.6	-			-	-16.9
Non-recurring net income	-63.0	-40.3	-17.5	-39.5	-12.3	-18.8	-5.9	920.0	722.6
of which:									
– Non-recurring items	-12.0	-8.6	-17.5	-24.2	-0.1	-10.9	-0.5	920.0	846.3
– Impact of goodwill allocation	-47.3	-31.0	-	-15.3	-12.3	-	-5.4	-	-111.2
– Asset impairment	-3.8	-0.7	_	-	-	-7.9	-	-	-12.4
Non-recurring net income – non-controlling interests	-41.7	-15.8	-0.9	-12.7	-0.5		-	3.5	-68.0
Non-recurring net income – Group share	-21.3	-24.5	-16.6	-26.9	-11.9	-18.8	-5.9	916.4	790.6
Consolidated net income	446.2	10.6	34.9	74.4	-4.6	8.9	-2.9	808.8	1 376.4
Consolidated net income – non-controlling interests	296.1	4.4	1.8	23.8	-0.2	-	-	3.5	329.5
Consolidated net income – Group share	150.1	6.3	33.1	50.6	-4.4	8.9	-2.9	805.2	1 046.9

(1) Before the impact of goodwill allocation, non-recurring items and management fees.

(2) This item includes the impact of liquidity linked to IHS co-investment mechanisms for an amount of -€8.8 million.

(3) This item includes the impact of the positive change in fair value and the disposal of Wendel Lab's financial assets net of tax for €44.5 million. It also includes the early redemption premium of the 2023 bond for -€8 million as well as the change in fair value related to foreign exchange hedges implemented by Wendel for -€6 million.

- (4) This item includes the impact of the deconsolidation result of IHS
- (5) This item includes the foreign exchange impact for the period of - $\in$  32 million.

Wendel's quality of extra-financial information rewarded through ratings and distinctions

### **Extra-financial ratings**

Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA







2021: Renewed inclusion in DJSI World and Europe - score of 75

2020: Inclusion in DJSI World and DJSI Europe – score of 71

AA score (sectoral leader since 2016, improved score in 2021)

#### 2021 - Negligible Risk

#1 among peers of similar market cap, #2 among diversified financials

2020 : Low risk

 $\Box$ 



activities)

ירחי

2021 – B- Score

(consistent management of climate change in business



2021:75/100

2020:69/100

#### Gender diversity and Transparency

Ranked most transparent company of the SBF120 index at the 2021 Labrador Grand Prix de la Transparence

(Top 3 for Chart of Ethics and ESG information)

Won the AGEFI award for Gender Diversity in Governing Bodies

## Financial agenda



W WENDEL

04.28.2022 Q1 2022 Trading update - Publication of NAV as of March 31, 2022 (pre-market release)

06.16.2022

**Annual General Meeting** 

07.29.2022

H1 2022 results - Publication of NAV as of June 30, 2022

08.03.2022

H1 2022 consolidated financial statements - Publication of consolidated first-half financials

10.28.2022

Q3 2022 Trading update - Publication of NAV as of September 30, 2022 (pre-market release)

12.01.2022

2022 Investor Day

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